

Date: 07/14/17		Time: 9:30 to 11:30	Location: Call Conference call: 712.770.4010 Access: 177659 Online Meeting Link: https://join.freeconferencecall.com/melissa579 Online Meeting ID: melissa579	
TIME	TOPIC	DISCUSSION	PLAN OF ACTION	RESPONSIBLE
9:30 a.m.	Call to order Minutes of last mtg Financials	Roll call and review agenda for the day. Rob, Marylou, Donna, Rachel, Leslie, Sam, Greg, Kyle Gretchen, Mike Not present: Brent, Carolyn, Kim, Larissa Review...be prepared to discuss or vote! Moved by Gretchen, seconded by Rob Minutes were approved One correction by Doris on theme – create versus plan Request for minutes and board reminders to be forwarded to the board earlier than the day before. Review financials to date Mike reported everything is as anticipated. The only Receivable is the Providence Dues which has been authorized but the complications in processing their credit card payment is causing the delay. Rachel offered to trouble shoot again on the Providence end. Review of proposed budget Not a lot of surprises compared to last year. Lower on income than previously but also lower expenses anticipated. Discussion on budget delayed to the next Board meeting or the retreat.	Review and approve Review and approve. Rev/Approve. Suggest: Hold on approval of budget until after retreat	Rob Rob Mike/Larissa Doris
9:45	Legislative Update: State and Federal	Leslie: Legislature continues in its third special session. \$7.4 Billion over 4 years to fund the McCleary decision. Still waiting on Supreme Court for a decision on whether it is enough. State capital budget has not been passed. Hirst decision over access to water is the hang up. No capital gains tax or B&O tax. But a tax swap was included where Seattle/Tacoma area will have higher property tax and rural areas will pay less.		Leslie and Doris

Paid family leave was passed and funded. Premium of .4 % of payroll with 63% paid by employee and 37% by employer.

Good news in budget we did get the proviso in the budget to fund the data collection on Home Health & Private Duty Nursing results.

Recommendation to go to the first meeting with the Health Dept and see what their plan is and the HCAW get plan to be involved in submitting the data.

Proposal that a letter be written that the Board can sign at the Retreat thanking the legislators involved with the passage of this bill.

Mike Pugsley of Ashley Homes and Alliance were left out of the \$10/hour addition and worked the hill hard to get it corrected. Both were successful in gaetting it in the final budget.

Cellphone use and driving ban goes into effect July 23 and fines are significant. Providers may want to update their policies for field workers to avoid fining.

Face to Face Home Health rules by HCA has been delayed until Fed's update their rules.

On the Federal level a bill is now being circulated dealing with Face to Face. Doesn't eliminate but proposed the entire record be reviewed when determining and a resolution to all the outstanding claims.

On the Fed level there is a question about Nurse Practioners and PA's to sign off on Face to Face.

Rural Health – Pat Justice is interested in working with Home Health workers in rural areas and willing to work for policies that assist in eliminating hurdles in those areas.

In Home Services Rules – Hilger claiming he is short staffed and therefore the CR 102 meeting is delayed until August. Stakeholder process has been very thorough. Provided draft to stakeholders through the process. One more opportunity at CR102

		<p>Cert of Need for Hospice still in play. One more chance to provide comments at CR102 meeting.</p> <p>Meeting next Monday with DOH on Home Care Aid rules. Recommendation, allow Home Health Agencies to create their own education and offer CEUs if they have their own Professional staff to conduct them. HCAW should submit the proposal in writing and participate in the meeting on Monday. Meeting is at 1:30 and information on call in will be forwarded to Board by Leslie.</p> <p>Leslie been attending telemedicine group and talking about Home Health. Tie in with Rural Health efforts.</p> <p>Federal priorities: Home Health Care planning improvement act – would like the legislators from Washington are not co-signers on the bill and Doris requested if Board members could influence them to sign on it would be strong. Looking for Newhouse, Larson, Smith and McMorris-Rodgers to sign on.</p> <p>Only 15 nationwide are signed on the Fact to Face bill. Could really use more help with this one as well.</p> <p>Rural Health Bill still being developed.</p> <p>Greg Pang reported on a meeting with Sen Cantwell’s representative and they are checking on whether the Sen was signed on to the Senate’s companion HHC Improvement Act. No Sen companion bill on Face to Face.</p> <p>Talked about the Republican Health Care proposal Two potential site visits set up but needed to be cancelled and CHHH still working to set up a home visit for her.</p>		
10:00	Rural Home Health	State Office of Rural Health and HCAW to meet with Rural Home Health agencies in person and virtually, and explore barriers to home health in order to advise on policy change. (Rural Health Program is ally in opposition to Medicaid Face to Face).	Report back to Board after assessment and recommend best follow up for HCAW in regards to Rural home health.	Doris

10:30	Elevating Home/NAHC/Council of States/Forum of States	<p>National organizations vie for attention of state constituents; limited resources (people and finances) do not allow HCAW to be members of all.</p> <p>Proposed HCAW plan: Continue with NAHC membership, Forum and Council membership (Council is member of Elevating Home).</p> <p>Rationale: NAHC legislative, regulatory and legal advocacy speaks for itself. HCAW relies on and integration/coordination with state associations has been greatly enhanced in the past two years. Elevating Home is new entity...HCAW can stay abreast of developments through Council membership and Greg Pang feedback. Council operates independently of NAHC, but current president remains active with NAHC and Elevating Home and Forum.</p> <p>Q: is the new organization intending to compete with NAHC?</p> <p>The undertone certainly seems to be though they say not. Doris reported that some State Associations have been alienated by NAHC and left. They haven't proven themselves to date and NAHC is still the go to voice in DC.</p> <p>Beyond the March on Washington each year HCAW hasn't really participated even though there are a number of Forums and States meetings. Question: with so many groups how much do we need to be a part of as an Association?</p> <p>From a time commitment there is no way the Executive can participate in all of them.</p> <p>Proposal to stay the current course and then review regularly going forward. Consider the best ROI on our advocacy investment and time commitment.</p> <p>Elevating Home coming up this fall and Greg Pang making arrangements to attend. Proposal, allow Providers to determine what is best for them and not recommend one association over another. Clearly, much behind the scenes motivation for getting the new group off the ground.</p>	Discussion and feedback from members.	

11:00	Evaluations	Board and staff evals To date only 4 response to the annual evaluation. Link to logon will be resent.	Status? Results?	John
11:15	Retreat	Further planning, content and logistics Carpools....overnights? Camping? Hotel? Start time for the retreat is 11:00 AM and will go to about 4:00 PM Lunch will be provided Doris does have room for anyone interested in trailering and tenting. Also a couple of extra bedrooms if anyone is interested in staying at the location. Rob will be staying at a Yakima Hotel along with Brent. Question on who will be facilitating? Q: Was there a board discussion about who? A: Was discussed on a board call, Rob suggested we could look back at notes. Suggested it is better to have someone outside the organization who can challenge the Board. Mentioned the rationale was that due to John's experience and since he is removed from the industry that it would be okay.		Rob, John and Doris
11:30	Adjourn			Rob

HCAW Annual Planning Retreat
Friday August 18, 2017, 10AM – 3PM
Visaya Farm, Cowiche, WA

AGENDA

Outcomes for the day:

- Have fun!
- Identify the vision for the future of the Association
- Establish priorities for the Board and Management

9:30	Continental Breakfast – Tour of the Visaya Farm	
10:00	Welcome, importance of Vision	Doris
10:10	Ice Breaker	Rob
10:30	Business Meeting Review Annual Meeting Venue options	All
10:40	Review of Accomplishments in the past year Other accomplishments or achievements	Doris, Rob All
11:00	What does the future of the industry hold?	All
Noon	Lunch break	
12:45	Any ideas still to address from the morning?	
1:00	How does HCAW get to our preferred future?	All
1:30	Report out from small groups; discussion on the suggestions	All
2:15	Action Planning	All
2:50	Debrief on the day	All

Highlights of HCAW 2016-2017 Accomplishments and Activities

Advocacy: State

- Sponsored Hill Day: Educated 66 lawmakers on HCAW issues.
- Educated 30 plus participants on lobbying how to's and major issues
- Participated in HCA work group to develop plan to gather data to present to legislature.
- Successfully promoted inclusion of the data gathering plan in law.
- Participated in In Home Services Rules revisions/workshops.
- Participated in In Home Services Roundtable meetings.
- Provided position statement and feedback on Medicaid Face to Face. Were successful in getting the implementation delayed.
- Provided comments on NAC rules.
- Provided comments on Home Care Aide rules in regards to continuing education. Were able to get additional clarification on the relevance of these rules to medicare certified and non medicare certified home health.
- Included in state rural palliative care work group (in process).
- Included in rural home health discussion, resource sharing and planning.
- Successfully advocated against the HCA's initial requirement that the \$10 increase for MICP had to go directly to nursing wage increase.

ADVOCACY: FEDERAL

- Visited all 12 congressional offices in DC and educated staff/congressmen-women on HCAW priority issues.
- Coordinated a virtual meeting with Congresswoman McMorris Rodgers and two constituents to discuss federal issues on Virtual Lobby Day.
- Increased participation by members in Virtual Lobby Day.
- Developed joint home visit guidelines and promoted joint home visits with our member organizations. Rep. Kilmer is going on joint visit August 15.
- Obtained support of 6 representatives for HR 1825 to date.
- Signed on to letters of support for IPAB repeal.
- Sent letter to CMS voicing concern over 9/16 decision to end contract with OASIS Answers, Inc to provide support/guidance to Education Coordinators.
- Letter to Trump Transition team.
- Signed on to NAHC Rural Access Act
- Letter to WSMA requesting their support of resolution by Medical Society of NY to eliminate Face to Face...this was to be presented at the June AMA delegate meeting.
- Meeting with other state associations in the NGS community of Forum of States that are working to improve relationships and establish in person meetings with NGS on a regular (annual?) basis.
- Provided liaison between CMS and Medicare agencies during the early registration and initiation of the HHVBP process.

Education:

- Sponsored 3 day preconference/conference.
- Hosted 2 day on site OASIS course and COS-C testing.
- Provided HCAW online university free to members.
- Provided 14 revenue share webinars to members in 2017 so far.
- Added WCEI as a partner for discounted wound care certification education.

Community:

- Served on steering committee for Health Connections to promote the importance of this model of care being linked to a home health agency.
- Provided education on HHVBP to CHI/Highline PAC Coordination group.
- Presented at NW Rural Healthcare Conference on Rural Home Health.
- Presented with group of Board members at Aging Services Transitions in Care Conference.
- Supported presentation by Board members at Leading Age conference.
- Increased the number of vendors at the conference from 8 to 18.
- Increased the number of sponsorship dollars at the conference...from \$12,940 to \$23,825
- Served on the convening panel for the "State of Reform" conference
- Served on the planning committee for the Aging Services Transitions in Care Conference.
- Attended and promoted home health inclusion in the Washington State Hospital Association Safe tables
- Met with WSHA representatives to discuss working relationship in regards to rural health and inclusion of home healthcare.
- Outreach to CAH hospitals regarding home health access.
- Outreach visits in conjunction with DOH Rural Health Program to Rural home health providers to discuss barriers to care and establish recommendations for policy changes.
- Revised the web site adding forums for postings/comment/discussion
- Increased the frequency of the newsletter....weekly or every two week news briefs.

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HCAW August 2017 Public Policy Update

Prepared by Leslie Emerick, Governmental Consultant

Legislative Overview

State legislators did finalize a compromise budget before midnight on June 30th to continue to fund the state operating budget as the new fiscal year began on July 1, 2017, but we still don't know if it will satisfy the WA State Supreme Court in meeting the constitutional mandate of fully funding education in WA State...which is still being reviewed by the courts.

What they did not do was pass a capitol budget. According to the Olympian newspaper, the lack of a budget is holding up construction projects around the state because of a dispute over rural water rights in another Supreme Court Decision called "[the Hirst Decision](#)". It has thrown local governments, schools and community organizations waiting for expected money into limbo. The capitol budget was expected to have roughly \$4 billion in construction money, including about \$1 billion for K-12 school construction. But gridlock over the water policy brought the capital budget down with it. I assume negotiations are still going on, but do not know when they will return to finish their work on the capitol budget. Read more here:

<http://www.theolympian.com/news/politics-government/article165594657.html#storylink=cpy>

This fall there are five special elections in the Senate to replace Senators that have moved on to new jobs or passed away. The big race is in the 45th district around Issaquah where Andy Hill, the former Ways and Means chair, passed away last year from cancer. This race could determine control of the Senate between the Republicans, who currently have the majority, to the Democrats. The current Senate vote split is 25/24 with one Democrat voting with the Republican caucus. A change in the 45th district to a Democrat would change the balance of power in the Senate. It could be the most expensive race in the WA legislative history of fundraising. Here is an article on that race if you are interested: <http://www.seattlepi.com/local/politics/article/Democrat-Dhingra-leads-trial-heat-in-heated-State-11726021.php>

Budget Update

Budget proviso for a CON Report

The operating budget also included a report back to the legislature on certificate of need in WA State. Here is the language from the proviso:

\$25,000 of the general fund—state appropriation for fiscal year 2018 is provided solely for the department to prepare and submit a report about the certificate of need program to the governor and the appropriate fiscal and policy committees of the legislature by October 1, 2017. By health care setting, for each of the preceding ten fiscal years, the report must show the total number of applications, the total number of accepted applications, the total number of beds requested, the total number of beds approved, and a summary of the most common reasons for declining an

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application. The report must include suggestions for modifying the program to increase the number of successful applications. At least one suggestion must address the goal of adding psychiatric beds within hospitals.

Here is the recent communication from DOH requesting comment: The Washington State Department of Health has the opportunity to provide a report to the Washington State Legislature on the Certificate of Need program. As we prepare the report, we hope that you will be part of this process by sending us your suggestions for how to best improve this program.

The deadline for the report is October 1, 2017. For this reason, **we must receive your suggestions by August 15.** While we will review and consider all suggestions, for purposes of meeting the legislative deadline, all responses received by this date will be included in an appendix in the final report. We hope you understand the need to meet our tight deadline and hope you will be able to contribute to the report. The Department will also ensure that you receive a copy of the final report submitted to the Legislature. As we are on a tight deadline, we will only be able to accept written comments. To submit your comments by e-mail, please send them to his email at:

Timothy.Farrell@doh.wa.gov.

Home Health Nursing Report Budget Proviso

The [Implementation of the Home Health and Private Duty Nursing Plan](#) is included in the budget. WSHPCO has lobbied for this report during our In-Home Services Day in Olympia. This data should provide the justification for rate increases in the future. The first meeting was held in Olympia on August 7th to begin the data collection process. There is a report due to the legislature as an update by December 2017, but the data collection will take until December 2018 before a recommendation on increasing rates for home health will come out from the Health Care Authority. The proviso identifies the potential cost saving opportunities that may exist through improved access to private duty and home health nursing statewide.

Public Policy Update

In-Home Services Roundtable

DOH has a quarterly meeting (7/18/17) with stakeholders in regulated under the In-Home Services program. We review issues related to home care, home health and hospice. There was discussion around the CE Requirements for home care aide's rulemaking regarding the 12 CEs that all long-term care workers must have. Nursing assistants are not required to have the 12 CE's.

John is still working on the In-Home Services rules. One of the hang-ups is around TB testing and a risk assessment based approach. He is working in the Significant Analysis document that is required for rules that have a big impact on an industry or profession. We also discussed that Nurse Delegates received a 7% increase in the operating budget for DSHS contracted nurse delegators. There is a nurse delegation conference in October 13-14 if anyone is interested.

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Department of Health In-Home Services Rules

There has been a delay at DOH for the filing of the CR-102 until early fall. The CR-102 will announce a formal public hearing date whereby interested parties can attend and submit official comments and or testify regarding the proposed new rules. After the public hearing, the department will formally respond to any comments or testimony. A CR-103 will be filed shortly afterwards to announce that the rules are now effective.

Hospice CON Rules

Hospice Certificate of Need (CoN) rules are moving towards the CR-102 but are running late as well. The budget proviso mentioned above has also delayed the final rules hearings. According to Kathy Hoffman at DOH, the CR 102 packet is currently being reviewed by DOH economists for a Significant Analysis and staff should be prepared to have a CR 102 hearing by mid-October. If you are interested in a description of the DOH Rulemaking process go to:

<http://www.doh.wa.gov/AboutUs/RuleMaking/WhatisRuleMaking>

Home Care Aide Rulemaking

A meeting for the Home Care Aide Rules was on July 17th where we reviewed the latest version of the rules. It was a well attended meeting with lots of good discussion. The department is revising the rules to make them easier to understand and reduce ambiguity. The staff was able to gain clarity on many issues that were still unresolved around home care aides.

HCAW Meeting with Lorrie Mahar, DSHS HCA Training Manager

In order to streamline approval of continuing education for home health and home care personnel, HCAW is proposing the following, which would apply to non-Medicare home health agencies that employ NAR's that are also Home Care Aides, and to non-Medicare home health agencies that also operate home care agencies. Current law states:

RCW 74.39A.331 Only training curriculum approved by the department may be used to fulfill the training requirements specified in this section. The department shall only approve training curriculum that:

- (a) Has been developed with input from consumer and worker representatives; and
- (b) Requires comprehensive instruction by qualified instructors.

HCAW proposes that the Department develop an interpretive statement that would authorize the administrative or supervising nurse at the home health agency to approve the CE provided to home care aides that are employed by their agency. The approval authority would be relegated to the agency responsible for the quality and care provided to their clientele.

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DOH Licensing System (EILERS) Update

DOH was needing to upgrade their software program for licensing and certification at the agency. The current system is on the verge of failing and that they will need to replace the current system at a cost of around \$15 million. The department will need to increase all licensure fees from between \$8-\$10 for the next 4 years.

At the WNSG Conference I attended last week we received an update on why the software needs to be updated and why there is a shortage to pay for it. The state legislature “swept” the professions O2G account 2 years ago to pay for the start up of the marijuana regulatory oversight. I am not sure of the amount that was taken, but there was a promise of putting the funds back into the account when the marijuana tax money started to come in. The legislature has not refunded that money so far. This is one of the reasons that they are short in paying for the professions software program update.

Public Policy Outreach

DOH Workgroup Kickoff for WA Palliative Care-Rural Health Integration Initiative

I participated in another meeting with Pat Justis and staff at the DOH WA Palliative Care-Rural Health Integration Initiative on August 2. I mentioned my efforts to get this group before the WA State Telehealth Collaborative. The collaborative leader, Dr. Scott has invited the group to speak at the August 24th meeting at Children’s Hospital on Telemedicine and Palliative Care.

WA State Telemedicine Collaborative

I will be attending the next WA State Telehealth Collaborative Meeting on August 24th, 2017 at the Children’s Hospital in Seattle. I brought up the Telemedicine Collaborative at the DOH Rural Health Palliative Care meeting and suggested that they do a presentation to the Collaborative members on their efforts to provide palliative care through telemedicine in rural communities.

Medicine Take Back Legislation

I continue to participate in the discussions around the Medicine Return bill that will be reintroduced in the 2018 legislative session. We did a debrief on the 2017 session and discussed how to work together to pass the [Secure Drug Take-Back Bill](#) in the 2018 session. We discussed how to coordinate our interim advocacy, lobbying, and media work to build support for the bill.

WA State Dementia Coalition: I participated in the meeting on July 14th. There were discussions on the Bree Collaboratives efforts to address Advanced Directives for people with Alzheimer’s Disease. I plan to listen in to the upcoming meetings with the Bree Collaborative on this issue.

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Here are some highlights from the recent update from the coalition. David Bucher at Franciscan has requested 500 copies of the Dementia Road map! Thanks David, please let us know how that works for your patients!

Dementia Road Map – is attached (again) above, and posted on our webpage – do you want print copies*?

Online/PDF version -

<https://www.dshs.wa.gov/sites/default/files/AL TSA/stakeholders/documents/AD/Dementia%20Road%20Map%20-%20A%20Guide%20for%20Family%20and%20Care%20Partners.pdf>

- We did a limited print run of 5,000 this year to see the uptake/response.
- ***Please let me know if (and if so, how many) you could get into the hands of family caregivers this year.** FYI, you may not get as many as you request, but we'll try to get you some to disseminate if you are interested.

For your information -

Webinar - *Advance Planning for People with Dementia: Legal Services Voucher Program in Delaware and New Consumer Planning Guides*

- The National Alzheimer's and Dementia Resource Center is hosting a webinar on **August 8, 2017 from 1-2 p.m. ET [10 – 11 am PACIFIC TIME]** - Information about this webinar and the registration link can be found at the following link: <http://www.asaging.org/web-seminars/advance-planning-people-dementia-legal-services-voucher-program-delaware-and-new-consum>
- Please note, complimentary CEUs are available through this webinar. For more information on CEUs and approved accreditation providers, please go to this link: <http://asaging.org/ceus-web-seminars>. In addition, the webinar will be recorded and available for viewing at nadrc.acl.gov.

Cascade Pacific Action Alliance Transitional Care Work Group Meeting August 8, 2017

I will be listening in today on the latest information for the regional transition care workgroups update on the Medicaid Demonstration projects in the area and looking for opportunities to integrate palliative care and hospice into their programs!

WNSG Health Care Conference August 2-4, 2017

For the past 8-9 years I have been attending this health care conference representing WSHPCO and split some of the cost with other clients. The event started out with a reception that included House Health Care Chair Rep. Eileen Cody and House Ranking Minority Rep. Joe Schmick discussing the issues that they felt would be a high priority for the upcoming 2018 legislative session.

Speakers for the next day were:

Jane Beyer, Sr. Health Policy Advisor, Office of the Insurance Commissioner

- Federal Health Care Update on the Affordable Care Act and how WA State is handling the turmoil in the health care market caused by the uncertainty.

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(Former) Sen. Linda Evans Parlette, Executive Director North Central Accountable Community of Health, Chelan-Douglas Health District

- Medicaid Transformation Demonstration Projects in her area working with Central Washington Medical Center and the integration of behavioral health with primary care.

Mike Webb, Chief of Staff, Office of the Attorney General discussed current lawsuits and issues that the AG is working on that could impact health care such as the Opioid epidemic and gun safety. He also discussed legislation proposed last session that would have required reporting to the AGs office of significant acquisitions between health care entities in the state that did not move forward this session. He said it was only related to anti-trust issues and not Death with Dignity or women's health care related issues.

The final day presenters were:

Steve Hodgson - Finance and Operations Director Health Systems Quality Assurance, Department of Health

- Professional Licensing Fees-Appropriated versus Non-Appropriate pros and cons

And the political analysis segment with Justin Matheson and Jocalun Hasz – Senate Republican Campaign Committee and Sen. Karen Keiser, Democratic Campaign Committee talking about the upcoming races in the Senate.

Peterson & Associates P.S.

VANCOUVER CPAs

August 9, 2017

To the Board of Directors
Home Care Association of Washington

Ladies and Gentlemen:

Management is responsible for the accompanying financial statements of Home Care Association of Washington (a nonprofit organization), which comprise the statement of financial position – income tax basis – as of July 31, 2017 and July 31, 2016, and the related statements of activities – income tax basis – for the month then ended, and for determining that the income tax basis of accounting is an acceptable financial reporting framework. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

The financial statements are prepared in accordance with the income tax basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America.

Management has elected to omit substantially all disclosures ordinarily included in financial statements prepared in accordance with the income tax basis of accounting. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Organization's financial positions and changes in net assets. Accordingly, the financial statements are not designed for those who are not informed about such matters.

Supplemental Information

The supplementary information contained in Schedule 1 is presented for purposes of additional analysis and is not a required part of the basic financial statements. The information is the responsibility of management. The supplementary information was subject to our compilation engagement; however, we have not audited or reviewed the supplementary information and, accordingly, do not express an opinion or provide any assurance on such supplementary information.

We are not independent with respect to Home Care Association of Washington.

Sincerely,

Peterson & Associates, P.S.
PETERSON & ASSOCIATES, P.S.

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Every Relationship Counts



Home Care Association of Washington
Statement of Financial Position - Income Tax Basis
As of July 31, 2017 and July 31, 2016

	Jul 31, 17	Jul 31, 16
ASSETS		
Current Assets		
Checking/Savings		
1000 · PCB Checking 0944	32,304.97	43,942.32
1010 · PCB Money Mkt	120,237.24	147,778.70
1020 · Baird Cash and Equivalents	32,491.82	36,011.05
1030 · Bairds Investment Assets	94,952.99	85,321.48
1050 · Paypal	39,896.45	1,235.92
Total Checking/Savings	319,883.47	314,289.47
Accounts Receivable		
1200 · Accounts Receivable	0.00	4,680.00
Total Accounts Receivable	0.00	4,680.00
Other Current Assets		
1300 · Prepaid Expenses	1,287.00	1,170.00
1310 · Prepaid Insurance	206.31	206.40
1375 · Prepaid Workshop Expenses	1,440.00	1,440.00
1499 · Undeposited Funds	69.90	0.00
Total Other Current Assets	3,003.21	2,816.40
Total Current Assets	322,886.68	321,785.87
TOTAL ASSETS	322,886.68	321,785.87
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Other Current Liabilities		
2110 · Deferred Dues	92,177.05	107,108.98
2115 · Provider Dues	2,036.89	4,076.73
2120 · Affiliate Dues		
Total 2110 · Deferred Dues	94,213.94	111,185.71
2175 · Deferred Workshop Income	375.00	0.00
2360 · Payable to HCAW PAC	0.00	150.00
Total Other Current Liabilities	94,588.94	111,335.71
Total Current Liabilities	94,588.94	111,335.71
Total Liabilities	94,588.94	111,335.71
Equity		
3000 · Unrestricted Net Assets	202,129.25	202,129.25
32000 · Retained Earnings	22,805.77	3,359.36
Net Income	3,362.72	4,961.55
Total Equity	228,297.74	210,450.16
TOTAL LIABILITIES & EQUITY	322,886.68	321,785.87

Home Care Association of Washington
Statement of Activities - Income Tax Basis
For the Month Ended July 31, 2017 and 2016

	Jul 17	Jul 16
Ordinary Income/Expense		
Income		
4000 · Provider Dues	18,435.41	21,421.80
4010 · Affiliate Dues	407.38	679.46
4200 · Workshops/Seminars	1,644.90	426.00
4240 · Job Target/Career Board	0.00	95.40
4285 · Affiliate Sponsor	2,500.00	0.00
4370 · Miscellaneous Income	0.00	5.00
5000 · Interest & Dividends	16.34	20.07
	23,004.03	22,647.73
Expense		
7000 · Management/Facilities/Staff/Equ	8,750.00	8,750.00
7010 · Service Charge Expense	1,177.45	148.77
7100 · Executive Director	6,400.00	6,400.00
7130 · Lobbyist/Legislative Consultant	3,200.00	3,200.00
7230 · Insurance	103.16	103.16
7290 · Tech. dev/Maint/Website	117.00	117.00
7520 · Board Meetings Expense	0.00	448.95
7580 · Miscellaneous	10.00	10.00
7900 · Workshops/Seminar Expense		
7915 · Food and Beverage	765.00	0.00
7920 · Technology	0.00	360.00
7900 · Workshops/Seminar Expense - Other	360.00	0.00
	1,125.00	360.00
Total 7900 · Workshops/Seminar Expense	1,125.00	360.00
Total Expense	20,882.61	19,537.88
Net Ordinary Income	2,121.42	3,109.85
Other Income/Expense		
Other Income		
9000 · Baird Change in Market Value	1,113.70	1,727.10
9100 · Baird Income and Distributions	127.60	124.60
	1,241.30	1,851.70
Total Other Income	1,241.30	1,851.70
Net Other Income	1,241.30	1,851.70
Net Income	3,362.72	4,961.55

**Home Care Association of Washington
Schedule 1 - Actual vs Budget Performance**

For the Month and Twelve Months Ended June 30, 2017

	Jul 17	Budget	\$ Over Budget	Jul 17	YTD Budget	\$ Over Budget	Annual Budget
Ordinary Income/Expense							
Income							
4000 · Provider Dues	18,435.41	0.00	18,435.41	18,435.41	0.00	18,435.41	0.00
4010 · Affiliate Dues	407.38	0.00	407.38	407.38	0.00	407.38	0.00
4100 · Annual Meeting/Conv - Spring	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4110 · Conf Trade Show Booth	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4200 · Workshops/Seminars	1,644.90	0.00	1,644.90	1,644.90	0.00	1,644.90	0.00
4240 · Job Target/Career Board	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4280 · Sponsorships/Endorsements/Rebat	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4285 · Affiliate Sponsor	2,500.00	0.00	2,500.00	2,500.00	0.00	2,500.00	0.00
4310 · OCS OASIS Partnership	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4370 · Miscellaneous Income	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5000 · Interest & Dividends	16.34			16.34			
Total Income	23,004.03	0.00	23,004.03	23,004.03	0.00	23,004.03	0.00
Expense							
7000 · Management/Facilities/Staff/Equ	8,750.00	0.00	8,750.00	8,750.00	0.00	8,750.00	0.00
7010 · Service Charge Expense	1,177.45	0.00	1,177.45	1,177.45	0.00	1,177.45	0.00
7100 · Executive Director	6,400.00	0.00	6,400.00	6,400.00	0.00	6,400.00	0.00
7110 · Executive Director Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7130 · Lobbyist/Legislative Consultant	3,200.00	0.00	3,200.00	3,200.00	0.00	3,200.00	0.00
7150 · Lobbyist Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7195 · Policy & Advocacy	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7230 · Insurance	103.16	0.00	103.16	103.16	0.00	103.16	0.00
7240 · Office Supplies/Equipment	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7250 · Printing/Stationery	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7260 · Photocopies	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7290 · Tech. dev/Maint/Website	117.00	0.00	117.00	117.00	0.00	117.00	0.00
7310 · Postage	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7360 · Product/Service Development	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7370 · NAHC Dues/Other Memberships	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7390 · Legislative Bulletins	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7400 · Membership Certificates	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7440 · Public Relations/ Awards	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7450 · Committee & Task Force Support							
7455 · Committee & Task Force Speaker	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7450 · Committee & Task Force Support - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 7450 · Committee & Task Force Support	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7530 · President's Travel Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7540 · Strategic Planning	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7580 · Miscellaneous	10.00			10.00			
7600 · Unallocated Contingency	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7700 · Annual Mtg/Convention Spring							
7710 · Speaker	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7715 · Food and Beverage	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7720 · Technology	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7725 · Hand Outs	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7730 · Lodging	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 7700 · Annual Mtg/Convention Spring	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7900 · Workshops/Seminar Expense							
7910 · Speaker	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7915 · Food and Beverage	765.00	0.00	765.00	765.00	0.00	765.00	0.00
7920 · Technology	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7925 · Hand Outs	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7930 · Lodging	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7900 · Workshops/Seminar Expense - Other	360.00			360.00			
Total 7900 · Workshops/Seminar Expense	1,125.00	0.00	1,125.00	1,125.00	0.00	1,125.00	0.00
Total Expense	20,882.61	0.00	20,882.61	20,882.61	0.00	20,882.61	0.00
Net Ordinary Income	2,121.42	0.00	2,121.42	2,121.42	0.00	2,121.42	0.00
Other Income/Expense							
Other Income							
9000 · Baird Change in Market Value	1,113.70			1,113.70			
9100 · Baird Income and Distributions	127.60			127.60			
Total Other Income	1,241.30			1,241.30			
Net Other Income	1,241.30			1,241.30			
Net Income	3,362.72	0.00	3,362.72	3,362.72	0.00	3,362.72	0.00

Provider						Actual	Contracted
Contact Name	Phone	First Name	Last Name	Email	FTE's	Employees	Staff
A Helping Hand		Tammy	Ring	tammy@ahelpinghandnw.com	20	170	0
Alliance Nursing	425.483.3303	Heather	Navarre	heathern@alliancenursing.com	100	128	0
Assured Home Health, Hospice & Home Care/LHC Group							
	Arlington 360.659.1487	Donna	Zahnow	dinna.zahnow@lhcgrou.com			
	Federal Way 253.838.7916	Donna	Zahnow	dinna.zahnow@lhcgrou.com			
	Seattle 206.364.1484	Julia	Leslie				
	Marysville	Tina	Ackerson	tina.ackerson@lhcgrou.com			
	Spokane 509.747.2462	Lisa	Chelle Smith	chelle.smith@lhcgrou.com			
	Chewelah 509.935.0509	Lisa	Chelle Smith	chelle.smith@lhcgrou.com			
	Centralia 360.330.2640	JoAnna	McGeoghegan	joanna.mcgeoghegan@lhcgrou.com			
	Olympia 360.236.9204	Heather	Zuchowski	heather.zuchowski@lhcgrou.com			
	Aberdeen 360.537.2743	Nicole	Wilder	nicole.wilder@lhcgrou.com			
	Longview 360.578.5946	Nicole	Wilder	nicole.wilder@lhcgrou.com			
	Moses Lake 509.765.1856	Bryce	Cox	bryce.cox@lhcgrou.com	20	31	2
Avail Home Health, Inc.	509.966.8000	Ann	Clasey	ann@availhome.com			
Beam For Seniors	503.798.1478	Ann		lori.colwell@beamforseniors.com	12	38	0
Careage Home Health	425.519.1265	Hamidah	Virani	hvirani@careagehealth.com		56	5
CareForce	425.712.1999	Sam	Miller	sammiller@careforce.com	50	120	0
Central Washington Hospital Homecare Services	509.665.6049	Dixie	Randall	dixie.randall@cwhs.com	55.45	72	0
Community Home Health & Hospice	360.425.8510	Cari	Clizbe	cari.clizbe@chhh.org		303	11
Estelita Su Homecare	206.510.8902	Miraluna	Su	ms.miraluna@gmail.com	5	5	0
Evergreen Homecare Services	425.899.3300	Brent	Korte	bmkorte@evergreenhealthcare.org			
Frontier Home Health & Hospice	509.422.8621	Gloria	Lay	glay@frontierhhh.com	25	43	1
Healthy Options	509.663.9585	Tracy	Stoddard	tstoddard@colonialcg.com	8	15	0
Highline Home Health & Hospice	206.439.9095	Carolyn	Bonner	cbonner@highlinemedical.org	39	50	3
HopeBridge Services	509.452.0509	Jonathan	Eggleston	jonathane@focusednursing.com			
Island Hospital Home Health	360.299.1302	Flora (Penny)	Snarrenberg	psnarrenberg@islandhospital.org	16.7	20	0
Jefferson Healthcare Home Health & Hospice	360.385.0610	Deborah	Kaldahl	dkaldahl@jeffersonhealthcare.org	13	16	0
Kaiser Permanente of Washington	206.326.4548	Carol	Wilson	wilson.c@ghc.org	269.66	339	24
Kaiser Permanente Continuing Care Services Home Health	503.499.5200	Mynell	Lee Harper	mynell.lee.harper@kp.org			
Kindred at Home (Gentiva Health Services)	253.442.4178	Marilou	Church	marilou.church@gentiva.com	21	38	1
	Bellevue 425.827.2415	Marla	Mallat	marla.mallatt@gentiva.com	20	30	1
	Kent 253.442.4178	Tammi	Reeser	tammi.reeser@gentiva.com			
	Bremerton 360.373.6966	Margaret (Peg)	Posey	margaret.posey@gentiva.com	41	41	0
	Seattle 206.729.7773	David	Dunston	david.dunston@gentiva.com	24	37	1
	Tacoma 253.475.6862	Melissa	Nickel	melissa.nickel@gentiva.com	39	45	1
	Vancouver 360.253.7746	Deborah	Bernal	deborah.bernal@gentiva.com	32	24	0
	Spokane 509.464.4970	Karen	White	karen.white@gentiva.com			
Klickitat Valley Health Home Health & Hospice	509.773.0380	Kyna	Bighorn	kbighorn@kvhealth.net	6	9	3
Lifecare/LHC Group	606.676.6031	Gail	Roberts	cheryl.chelette@lhcgrou.com			
Martha & Mary At Home	442.587.1360	Diane	Wasson	dwasson@mmhc.org			

Maxim Healthcare Services	253.671.9909	Kris	Frank	krfrank@maxhealth.com	54	780	0
Memorial Home Care Services	509.574.3600	Amber	Hahn-Keenan	amberhahnkeenan@yvmh.org	99.5	152	1
Mountainview Home Health, LLC	509.576.0800	Elizabeth	Pesek	epesek@mountainviewhh.org	26.5	32	0
MultiCare Good Samaritan Home Health & Hospice	253.301.6400	Deb	Baumann	deb.baumann@multicare.org			
Olympic Home Health	360.417.7315	Stephanie	McDonald-Schneid	smcdonaldsch@olympicmedical.org	53	61	1
PeaceHealth Southwest Washington Medical Center	360.759.1500						
Providence Home Services	425.525.6800						
Providence Hospice & Home Care of Snohomish County	425.261.4800	Nancy	Rickerson Nohave	nancy.rickerson@providence.org			
Providence SoundHomeCare and Hospice	360.459.8311	Marjorie	Parker	marjorie.parker@providence.org			
Providence St. Mary Home Health	509.522.5710	Dawn	Adams	dawn.adams@providence.org	32.26	40	0
Providence VNA Home Health	509.534.4300	Debra	Rappuchi	debbie.rappuchi@providence.org			
PSA Health Care	360.651.0520	Kyle	Long	klong@psahealthcare.com			
Sunshine Home Health Care, LLC	509.321.9050	Gretchen	Anderson	Gretchen@shhc-llc.com	27	33	0
Trios Home Health Care	(509) 582-2273	Barbara	Edwards	barbara.edwards@trioshealth.org	19.6	24	0
Visiting Health Services	541.296.7280	Katherine	Kahler	kathyk@mcmc.net	51	66	1
Wesley Homes at Home, LLC	206.870.1128	Melinda	Moore	mmoore@wesleyhomes.org	47.6	80	9
Yakima Regional Home Health & Hospice	509.575.5093	LaDonna	Chambard	ladonna.chambard@hma.com			

Individual							
Contact Name	Phone	First Name	Last Name	Email			
Fran Sisson	360.461.9306	Fran	Sisson	frans2580@gmail.com			
Jennifer Derosa							

Affiliate Organization							
Contact Name	Phone	First Name	Last Name	Email			
Ashley House	253.533.9050	Michael	Pugsley	mike@ashleyhousekids.com	58	85	0
Professional Registry of Nursing, Inc		Jay	Crosby	jlcrosby@prninc.net			
Visiting Physicians Association	206.778.0367	Sonja	Zimmer	sozimmer@visitingphysicians.com			
Qualis Health		Jeffery	Sobotka	jeffs@qualishealth.org			
Providence Home Health		Deborah	Kelly	homeservices3@providence.org			

Affiliate Sponsor							
Contact Name	Phone	First Name	Last Name	Email			
McKesson - Amy Adams	800.328.8111 x:	Amy	Adams	amy.adams@mckesson.com			
Shield Healthcare	661.294.4200 x:	Loraine	Meneses	lmeneses@shieldhealthcare.com			
VisitCall, Ampersand International Inc.		Ilya	Vetrov	ivv@ampersand-intl.com			

Individual Affiliate							
Contact Name	Phone	First Name	Last Name	Email			
Breakthrough Resources, Inc	206.295.7532	Nancy	James	nancytjames@comcast.net			
Donna Goodwin Consulting	509.238.6917	Donna	Goodwin	goodwndr@aol.com			
Kenyon HomeCare Consulting, LLC	206.721.5091	Ginny	Kenyon	gkenyon@kenyonhcc.com			
POL Consulting	425.299.1353	Pat	O'Maley-Lanphear	pomaleyconsulting@gmail.com			
Wallin Enterprises	425.922.8397	Terri	Wallin	terri@wallinenterprises.com			
Margaret Shepherd Associates	206.285.2328	Margaret	Shepherd	margaret@margaretshepherdassociates.com			
GC Bookkeeping Services LLC		Susette	Gilliam	s.gilliam@gcbookkeepingserv.com			

CareForce	CareForce
Circle of Life Caregiver Cooperative	Circle of Life Caregiver Cooperative
Duck Pond Group II	Duck Pond Group II
Elite Home Health and Hospice	Elite Home Health and Hospice
Evergreen Homecare Services	Evergreen Homecare Services
Frontier Home Health & Hospice	Frontier Home Health & Hospice, LLC
Hannah's Home Care Agency	Hannah's Home Care Agency
Harbors Home Health and Hospice	Harbors Home Health and Hospice
Jackie Weber	Healthy Options
Highline Home Health & Hospice	Highline Home Health & Hospice
Home Health Care & Hospice of Whidbey General	Home Health Care & Hospice of Whidbey General
Hospice of Kitsap County	Hospice of Kitsap County
Island Hospital Home Health	Island Hospital Home Health
Jefferson Healthcare Home Health & Hospice	Jefferson Healthcare Home Health & Hospice
Kline Galland Home Health	Kline Galland Home Health
Lisa Ohge	KVH - Home Health - Hospice
Martha & Mary At Home	Martha & Mary At Home
Maxim Healthcare Services	Maxim Healthcare Services
MultiCare Good Samaritan Home Health & Hospice	MultiCare Good Samaritan Home Health & Hospice
Providence SoundHomeCare and Hospice	Providence SoundHomeCare and Hospice
Sunshine Home Health Care, LLC	Sunshine Home Health Care, LLC
Trios Home Health Care	Trios Home Health Care
Wesley Homes at Home, LLC	Wesley Homes at Home, LLC
Yakima Home Health, LLC	Yakima Regional Home Health & Hospice
Olympic Home Health	

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1372 Bridge Street		Clarkston	WA	99403 Brian
12040 NE 128th Street, MS #103		Kirkland	WA	98034 Stacy
800 South Jasmine Street, Suite 2		Omak	WA	98841 Gloria
10202 Pacific Ave S	Suite 208	Tacoma	WA	98444 Felita
201 Seventh Street		Hoquiam	WA	98550 Missy
620 N Emerson	Ste 300	Wenatchee	WA	98801 Jackie
PO Box 48279		Seattle	WA	98148 Carolyn
101 North Main Street		Coupeville	WA	98239-3411 karen
10356 Silverdale Way	PO Box 3416	Silverdale	WA	98383 Corrigan
1211 24th Street		Anacortes	WA	98221 Flora (Penny)
2500 W Sims Way, Suite 300		Port Townsend	WA	98368 Deborah
5950 6th Ave S.	Suite 100	Seattle	WA	98108 Pam
401 E. Mountain View Ave, #3		Ellensburg	WA	98926 Wendy
PO Box 127	19160 Front St NE	Poulsbo	WA	98370 Meredythe
4301 S. Pine Street, Suite 505		Tacoma	WA	98409 Rob
3901 S. Fife St.	PO Box 5200, MS 3901-1-HI	Tacoma	WA	98415-0200 Margaret
3432 South Bay Road NE		Olympia	WA	98506 Marjorie
919 S. Raymond Rd		Spokane	WA	99206 Lisa
18 N. Auburn		Kennewick	WA	99336 Barbara
815 S 216th Street		Des Moines	WA	98198 Tom
7 South 10th Avenue		Yakima	WA	98902 LaDonna
939 Caroline St.		Port Angeles	WA	98362 Sisson

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Wayment	bwayment@Elitehhh.com	X			
Olinger	SAOlinger@evergreenhealthcare.org				9357.5
Lay	glay@frontierhhh.com			3290	
Poole	felita@hannahhomecare.net				605
Dhoughe	melissa@myhhhh.org				5339
Weber	jweber@colonialcg.com				2325
Bonner	cbonner@highlinemedical.org	X			4940
Schanno	kschanno@msn.com				1743.8
Gommenginger	corrigan.gommenginger@hospicekc.org				574.75
Snarrenberg	psnarrenberg@islandhospital.org				2208.8
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Swanborn	pams@klinegalland.org				
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Behal	mbehal@marthaandmary.org				2664.8
Krause	rokrause@maxhealth.com	X			
Isenhower	margaret.isenhower@multicare.org				8293.5
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Haglund	lisah@shhc-llc.com				574.75
Edwards	barbara.edwards@trioshealth.org			X	
Brown	tbrown@wesleyhomes.org				2325
Chambard	ladonna.chambard@hma.com				
Fran	fsisson@olympicmedical.org				4488.8