

Date: 06/09/17		Time: 9:30 to 10:30	Location: Call Conference call: 712.770.4010 Access: 177659 Online Meeting Link: https://join.freeconferencecall.com/melissa579 Online Meeting ID: melissa579	
TIME	TOPIC	DISCUSSION	PLAN OF ACTION	RESPONSIBLE
9:30 a.m.	Call to order Minutes of last mtg Financials	<p>Roll call and review agenda for the day. Brent, Marilou, Rob, Donna, Carolyn, Amber, Kyle, Doris, Leslie, Melissa, John</p> <p>Review...be prepared to discuss or vote! Moved by Rob 2nd from Rachelle Motion carried</p> <p>Review financials to date Review of April Financials – not yet approved due to questions about Conference revenue and expenses and dues renewal revenue. Marilou moved and Kyle 2nd to approve the April Financials. Motion carried. Report through May '17 clears up questions from the previous meeting. Conference Net looks to be more in line with the expectations at nearly \$10,000. Negative numbers on the May Financials due to “re-classing” of information.</p> <p>Question on how the T-Shirts made for the conference faired. Still have T-Shirts to sell. The earnings from the T-Shirts is dedicated to the PAC. Question on the dollar’s made at 2017 conference compared to the 2016 conference. Put together report and discuss at next meeting of the PAC to be called prior to or immediately following the next Board meeting.</p> <p>Review of unrenewed agencies Updates: Doris reached Tom Mayer of Harbors HHH, and due to financial priorities relative to capital</p>	<p>Review and approve Review and approve.</p> <p>Rev/Approve.</p>	<p>Rob Doris</p> <p>Mike/Larissa Doris</p>

		<p>expenses they would not be renewing. Doris attempted to reach Harvard Partners but has been unsuccessful. Given multiple attempts, assuming they will not be renewing. Brent has also attempted with similar results. Brent has one more avenue to pursue and will update in the future.</p> <p>Doris sent email to both agencies requesting feedback on how HCAW could be more responsive. Working on Kindred office in Spokane who seems to be interested and is awaiting approval.</p> <p>Report of budget planning meeting Doris reported on initial discussion which was clarifying current financials and understanding renewals.</p> <p>Education/Annual Meeting report: Oasis class held June 8. Class this year somewhat smaller than previously. 28 is our breakeven point and the class this year was 34 paying and one comp. 38 taking the Oasis test today.</p> <p>Conference Committee; 2018 Theme: Celebrate the Past and Plan Your Future Date and site are still being researched with a decision coming soon. Email request went out to some who have been involved in the past and Margaret Shepard is interested in producing a book or documentary which would culminate with a presentation at the conference. Decision on print or video is coming.</p>		
9:45	Legislative Update: State and Federal	<p>Leslie reported that the legislature is still in the 2nd session and there appears to be little urgency to conclude. Debate continues to be over whether to tax, who to tax et al. Court decision allows until Sept 2018 to comply with McCleary decision which means it needs to be identified in this biennial budget. State is only funded through the end of June. If it isn't resolved or if no resolution to continue as is the state agencies will close until funded.</p> <p>Budget Proviso for Home Health Nursing initiative – on</p>		Leslie and Doris

		<p>hold for gathering data until budget is resolved.</p> <p>Rule-making going on: Child hospice – concurrent care rules approved and language around return to healthy condition was removed.</p> <p>Home health and durable medical rules suspended for the time being. Should allow for some of the federal rule making will be able to influence how Washington proceeds.</p> <p>Three issues federally need all members to contact the legislators via the upcoming call on the issues surrounding face to face.</p> <p>Private Duty nursing rules underway and most concerns seem to have been dealt with.</p> <p>Dept. Of Health in home services rules near to being wrapped up. HCAW responded to request from John Hilger and the DOH. Looking closely at the 7 day start language.</p> <p>Hospice CON rules – average daily census of 25 was opposed by Hospice providers. DOH wants to open to more providers.</p> <p>Home Care aides – rule making underway. Trying to align the rules for DSHS and DOH aides.</p> <p>Office of Insurance Commissioner sent pre-authorization rules proposed – still being reviewed.</p> <p>Spent time with a review of the Palliative Care regulations.</p> <p>Bree Collaborative established by legislature to research specific topics and conditions. Currently looking at DRAFT opioid prescriptions. Current draft doesn't include any provision for home health. HCAW will be weighing in on the DRAFT. Any comments should be forwarded to Doris. Leslie will look at when the</p>		
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		<p>deadline is will report back to the board.</p> <p>Proposal for Fund raising developed by Leslie is available and looking forward to discussing at the PAC meeting.</p> <p>Federal issues Next Tuesday is the March on Washington day that HCAW is not attending in person but all are encouraged to participate virtually.</p> <p>Home Health Care planning and improvement act (HR 1825) and the Face to Face and Rural Home Health are the three bills being pushed by Home Health industry.</p> <p>Legislative action center link through NAHC site provides templated messages to send to the legislative representatives.</p>		
10:15	Retreat planning	<p>Results of Poll site/date/ facilitation. What is general plan for retreat. What is expected from Board by end of month and prior to retreat?</p> <p>Based on Doodle poll regarding date and site is August 18 and the location will be Doris' Barn in Yakima.</p> <p>John review discussion Rob, Doris and he had relative to what were the BIG issues facing the Association</p> <p>Rachelle: what is the opportunity for membership How many do we have, in which markets and which markets are they in? this would allow Association to do target marketing. Is there the opportunity we think there is? Doris: Not only who are potential members but also, what information do we have about those prospects and what revenue do they represent? How does Rural Providers fit in if due to their size they cannot afford the membership.</p> <p>Rob: discussed in planning meeting what should the collaboration be with other organizations, universities, medical schools.</p>	Board to provide input to for retreat planning at this meeting and additional follow up by end of the month.	Rob

		<p>Rachel; more real-time education. Attended Oregon HC training on Just in Time service delivery (CoPs – 5 part series over 6 weeks). Could be provided through Board and member providers keeping costs down but increasing revenue. Tap dollars dedicated to CEUs.</p> <p>Send questions to the Board due back by end of June. John to send inquiry to board for feedback on agenda items.</p> <p>Information on exact location, available lodging, and start time (likely to be 10:00 AM) will be coming in the next few weeks.</p>		
10:30	Adjourn	Next Meeting: July 14, 2017		Rob

Date: 07/14/17		Time: 9:30 to 11:30	Location: Call Conference call: 712.770.4010 Access: 177659 Online Meeting Link: https://join.freeconferencecall.com/melissa579 Online Meeting ID: melissa579	
TIME	TOPIC	DISCUSSION	PLAN OF ACTION	RESPONSIBLE
9:30 a.m.	Call to order Minutes of last mtg Financials	Roll call and review agenda for the day. Review....be prepared to discuss or vote! Review financials to date Review of proposed budget	Review and approve Review and approve. Rev/Approve. Suggest: Hold on approval of budget until after retreat	Rob Rob Mike/Larissa Doris
9:45	Legislative Update: State and Federal			Leslie and Doris
10:00	Rural Home Health	State Office of Rural Health and HCAW to meet with Rural Home Health agencies in person and virtually, and explore barriers to home health in order to advise on policy change. (Rural Health Program is ally in opposition to Medicaid Face to Face).	Report back to Board after assessment and recommend best follow up for HCAW in regards to Rural home health.	Doris
10:30	Elevating Home/NAHC/Council of States/Forum of States	National organizations vie for attention of state constituents; limited resources (people and finances) do not allow HCAW to be members of all. Proposed HCAW plan: Continue with NAHC membership, Forum and Council membership (Council is member of Elevating Home). Rationale: NAHC legislative, regulatory and legal advocacy speaks for itself. HCAW relies on and integration/coordination with state associations has been greatly enhanced in the past two years. Elevating Home is new entity...HCAW can stay abreast of developments through Council membership and Greg Pang feedback. Council operates independently of	Discussion and feedback from members.	

		NAHC, but current president remains active with NAHC and Elevating Home and Forum.		
11:00	Evaluations	Board and staff evals	Status? Results?	John
11:15	Retreat	Further planning, content and logistics Carpools....overnights? Camping? Hotel?		Rob, John and Doris
11:30	Adjourn			Rob

Peterson & Associates P.S.

VANCOUVER CPAs

July 11, 2017

To the Board of Directors
Home Care Association of Washington

Ladies and Gentlemen:

Management is responsible for the accompanying financial statements of Home Care Association of Washington (a nonprofit organization), which comprise the statement of financial position – income tax basis – as of June 30, 2017 and June 30, 2016, and the related statements of activities – income tax basis – for the month then ended, and for determining that the income tax basis of accounting is an acceptable financial reporting framework. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

The financial statements are prepared in accordance with the income tax basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America.

Management has elected to omit substantially all disclosures ordinarily included in financial statements prepared in accordance with the income tax basis of accounting. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Organization's financial positions and changes in net assets. Accordingly, the financial statements are not designed for those who are not informed about such matters.

Supplemental Information

The supplementary information contained in Schedule 1 is presented for purposes of additional analysis and is not a required part of the basic financial statements. The information is the responsibility of management. The supplementary information was subject to our compilation engagement; however, we have not audited or reviewed the supplementary information and, accordingly, do not express an opinion or provide any assurance on such supplementary information.

We are not independent with respect to Home Care Association of Washington.

Sincerely,

Peterson & Associates, P.S.
PETERSON & ASSOCIATES, P.S.

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Every Relationship Counts



Home Care Association of Washington
Statement of Financial Position - Income Tax Basis
As of June 30, 2017 and June 30, 2016

	Jun 30, 17	Jun 30, 16
ASSETS		
Current Assets		
Checking/Savings		
1000 · PCB Checking 0944	44,548.97	66,492.68
1010 · PCB Money Mkt	120,220.90	147,758.63
1020 · Baird Cash and Equivalents	32,374.67	35,896.67
1030 · Bairds Investment Assets	93,828.84	83,584.16
1050 · Paypal	1,193.90	0.00
Total Checking/Savings	292,167.28	333,732.14
Accounts Receivable		
1200 · Accounts Receivable	38,422.50	12,299.00
Total Accounts Receivable	38,422.50	12,299.00
Other Current Assets		
1300 · Prepaid Expenses	0.00	1,287.00
1310 · Prepaid Insurance	309.47	309.56
1375 · Prepaid Workshop Expenses	1,800.00	1,800.00
1499 · Undeposited Funds	0.00	1,875.00
Total Other Current Assets	2,109.47	5,271.56
Total Current Assets	332,699.25	351,302.70
TOTAL ASSETS	332,699.25	351,302.70
LIABILITIES & EQUITY		
Liabilities		
Current Liabilities		
Accounts Payable		
2000 · Accounts Payable	0.00	11,177.12
Total Accounts Payable	0.00	11,177.12
Other Current Liabilities		
2110 · Deferred Dues		128,530.78
2115 · Provider Dues	105,269.96	
2120 · Affiliate Dues	2,119.27	4,756.19
Total 2110 · Deferred Dues	107,389.23	133,286.97
2175 · Deferred Workshop Income	375.00	0.00
Total Other Current Liabilities	107,764.23	133,286.97
Total Current Liabilities	107,764.23	144,464.09
Total Liabilities	107,764.23	144,464.09
Equity		
3000 · Unrestricted Net Assets	202,129.25	202,129.25
32000 · Retained Earnings	4,709.36	-25,269.33
Net Income	18,096.41	29,978.69
Total Equity	224,935.02	206,838.61
TOTAL LIABILITIES & EQUITY	332,699.25	351,302.70

Home Care Association of Washington
Statement of Activities - Income Tax Basis
For the Month Ended June 30, 2017 and 2016

	Jun 17	Jun 16
Ordinary Income/Expense		
Income		
4000 · Provider Dues	17,544.99	20,770.97
4010 · Affiliate Dues	-464.55	763.54
4100 · Annual Meeting/Conv - Spring	4,095.00	575.00
4110 · Conf Trade Show Booth	795.00	0.00
4200 · Workshops/Seminars	9,567.50	30,655.00
4250 · Newsletter Ads/Subscriptions	200.00	0.00
4285 · Affiliate Sponsor	7,500.00	0.00
4310 · OCS OASIS Partnership	0.00	4,200.00
5000 · Interest & Dividends	15.81	19.43
Total Income	39,253.75	56,983.94
Expense		
7000 · Management/Facilities/Staff/Equ	8,750.00	8,750.00
7010 · Service Charge Expense	483.89	142.75
7100 · Executive Director	6,400.00	6,400.00
7110 · Executive Director Expenses	0.00	226.56
7130 · Lobbyist/Legislative Consultant	3,200.00	3,200.00
7230 · Insurance	103.17	103.16
7290 · Tech. dev/Maint/Website	0.00	379.50
7900 · Workshops/Seminar Expense		
7910 · Speaker	10,000.00	10,000.00
7915 · Food and Beverage	107.42	610.62
7920 · Technology	360.00	0.00
7925 · Hand Outs	1,241.18	2,390.88
7930 · Lodging	1,074.76	1,477.12
7900 · Workshops/Seminar Expense - Other	0.00	2,631.62
Total 7900 · Workshops/Seminar Expense	12,783.36	17,110.24
Total Expense	31,720.42	36,312.21
Net Ordinary Income	7,533.33	20,671.73
Other Income/Expense		
Other Income		
9000 · Baird Change in Market Value	-1,159.19	1,926.50
9100 · Baird Income and Distributions	778.86	398.62
Total Other Income	-380.33	2,325.12
Net Other Income	-380.33	2,325.12
Net Income	7,153.00	22,996.85

**Home Care Association of Washington
Schedule 1 - Actual vs Budget Performance**

For the Month and Twelve Months Ended June 30, 2017

	Jun 17	Budget	\$ Over Budget	Jul '16 - Jun 17	YTD Budget	\$ Over Budget	Annual Budget
Ordinary Income/Expense							
Income							
4000 · Provider Dues	17,544.99	18,500.00	-955.01	220,370.82	222,000.00	-1,629.18	222,000.00
4010 · Affiliate Dues	-464.55	418.00	-882.55	7,606.92	5,000.00	2,606.92	5,000.00
4100 · Annual Meeting/Conv - Spring	4,095.00	0.00	4,095.00	44,158.00	40,000.00	4,158.00	40,000.00
4110 · Conf Trade Show Booth	795.00	0.00	795.00	12,300.00	9,000.00	3,300.00	9,000.00
4200 · Workshops/Seminars	9,567.50	29,000.00	-19,432.50	15,818.50	45,000.00	-29,181.50	45,000.00
4240 · Job Target/Career Board	0.00	44.00	-44.00	1,198.40	500.00	698.40	500.00
4250 · Newsletter Ads/Subscriptions	200.00			200.00			
4280 · Sponsorships/Endorsements/Rebat	0.00	207.00	-207.00	9,500.00	2,500.00	7,000.00	2,500.00
4285 · Affiliate Sponsor	7,500.00	625.00	6,875.00	7,500.00	7,500.00	0.00	7,500.00
4310 · OCS OASIS Partnership	0.00	3,000.00	-3,000.00	0.00	3,000.00	-3,000.00	3,000.00
4370 · Miscellaneous Income	0.00	82.00	-82.00	0.00	1,000.00	-1,000.00	1,000.00
4385 · Website Advertising	0.00			0.00			
5000 · Interest & Dividends	15.81			169.48	0.00	169.48	0.00
Total Income	39,253.75	51,876.00	-12,622.25	318,822.12	335,500.00	-16,677.88	335,500.00
Expense							
7000 · Management/Facilities/Staff/Equ	8,750.00	8,750.00	0.00	105,000.00	105,000.00	0.00	105,000.00
7010 · Service Charge Expense	483.89	125.00	358.89	3,323.67	2,750.00	573.67	2,750.00
7020 · Staff Travel	0.00			836.01	500.00	336.01	500.00
7030 · Staff Expenses	0.00			0.00	100.00	-100.00	100.00
7100 · Executive Director	6,400.00	6,400.00	0.00	76,800.00	76,800.00	0.00	76,800.00
7110 · Executive Director Expenses	0.00	130.00	-130.00	2,533.74	4,500.00	-1,966.26	4,500.00
7130 · Lobbyist/Legislative Consultant	3,200.00	3,200.00	0.00	38,400.00	38,400.00	0.00	38,400.00
7150 · Lobbyist Expenses	0.00	95.00	-95.00	1,231.92	1,500.00	-268.08	1,500.00
7195 · Policy & Advocacy	0.00	44.00	-44.00	0.00	500.00	-500.00	500.00
7230 · Insurance	103.17	169.00	-65.83	1,238.09	2,000.00	-761.91	2,000.00
7240 · Office Supplies/Equipment	0.00	12.50	-12.50	0.00	150.00	-150.00	150.00
7250 · Printing/Stationery	0.00	44.00	-44.00	0.00	500.00	-500.00	500.00
7260 · Photocopies	0.00	25.00	-25.00	0.00	300.00	-300.00	300.00
7290 · Tech. dev/Maint/Website	0.00	375.00	-375.00	1,327.00	4,500.00	-3,173.00	4,500.00
7310 · Postage	0.00	82.00	-82.00	0.00	1,000.00	-1,000.00	1,000.00
7360 · Product/Service Development	0.00	25.00	-25.00	0.00	300.00	-300.00	300.00
7370 · NAHC Dues/Other Memberships	0.00	125.00	-125.00	500.00	1,500.00	-1,000.00	1,500.00
7380 · Newsletters/Publications	0.00			0.00	0.00	0.00	0.00
7390 · Legislative Bulletins	0.00	19.00	-19.00	0.00	200.00	-200.00	200.00
7400 · Membership Certificates	0.00	125.00	-125.00	0.00	1,500.00	-1,500.00	1,500.00
7440 · Public Relations/ Awards	0.00	82.00	-82.00	0.00	1,000.00	-1,000.00	1,000.00
7450 · Committee & Task Force Support							
7455 · Committee & Task Force Speaker	0.00	169.00	-169.00	0.00	2,000.00	-2,000.00	2,000.00
7450 · Committee & Task Force Support - Other	0.00	169.00	-169.00	0.00	2,000.00	-2,000.00	2,000.00
Total 7450 · Committee & Task Force Support	0.00	338.00	-338.00	0.00	4,000.00	-4,000.00	4,000.00
7520 · Board Meetings Expense	0.00			448.95	2,000.00	-1,551.05	2,000.00
7525 · Board/Membership Forums	0.00			750.00			
7530 · President's Travel Expense	0.00	0.00	0.00	1,866.52	1,500.00	366.52	1,500.00
7540 · Strategic Planning	0.00	250.00	-250.00	0.00	3,000.00	-3,000.00	3,000.00
7560 · Taxes	0.00			71.00	0.00	71.00	0.00
7580 · Miscellaneous	0.00			10.00	0.00	10.00	0.00
7600 · Unallocated Contingency	0.00	169.00	-169.00	0.00	2,000.00	-2,000.00	2,000.00
7620 · Consulting - HCAW/OAHC Discussi	0.00			0.00	4,000.00	-4,000.00	4,000.00
7700 · Annual Mtg/Convention Spring							
7710 · Speaker	0.00	0.00	0.00	3,329.08	6,000.00	-2,670.92	6,000.00
7715 · Food and Beverage	0.00	0.00	0.00	36,736.88	4,000.00	32,736.88	4,000.00
7720 · Technology	0.00	0.00	0.00	5,400.90	4,000.00	1,400.90	4,000.00
7725 · Hand Outs	0.00	0.00	0.00	2,558.46	2,000.00	558.46	2,000.00
7730 · Lodging	0.00	0.00	0.00	2,793.00	16,000.00	-13,207.00	16,000.00
7700 · Annual Mtg/Convention Spring - Other	0.00			0.00	0.00	0.00	0.00
Total 7700 · Annual Mtg/Convention Spring	0.00	0.00	0.00	50,818.32	32,000.00	18,818.32	32,000.00
7900 · Workshops/Seminar Expense							
7910 · Speaker	10,000.00	10,000.00	0.00	11,500.00	19,500.00	-8,000.00	19,500.00
7915 · Food and Beverage	107.42	600.00	-492.58	107.42	4,400.00	-4,292.58	4,400.00
7920 · Technology	360.00	3,000.00	-2,640.00	4,745.00	4,100.00	645.00	4,100.00
7925 · Hand Outs	1,241.18	2,000.00	-758.82	4,715.99	2,000.00	2,715.99	2,000.00
7930 · Lodging	1,074.76	3,000.00	-1,925.24	1,074.76	3,000.00	-1,925.24	3,000.00
7900 · Workshops/Seminar Expense - Other	0.00			150.00	0.00	150.00	0.00
Total 7900 · Workshops/Seminar Expense	12,783.36	18,600.00	-5,816.64	22,293.17	33,000.00	-10,706.83	33,000.00
Total Expense	31,720.42	39,184.50	-7,464.08	307,448.39	324,500.00	-17,051.61	324,500.00
Net Ordinary Income	7,533.33	12,691.50	-5,158.17	11,373.73	11,000.00	373.73	11,000.00
Other Income/Expense							
Other Income							
9000 · Baird Change in Market Value	-1,159.19			3,370.56			
9100 · Baird Income and Distributions	778.86			3,352.12			
Total Other Income	-380.33			6,722.68			
Net Other Income	-380.33			6,722.68			
Net Income	7,153.00	12,691.50	-5,538.50	18,096.41	11,000.00	7,096.41	11,000.00

Home Care Association of Washington Statement of Activities - Income Tax Basis

For the Month Ended April 30, 2017 and 2016

Jul '10 - Jun 11 Jul '11 - Jun 12 Jul '12 - Jun 13

Ordinary Income/Expense

Income

150 · HCIN Webinar Income	174.00	0.00	0.00
4000 · Provider Dues	175,178.26	193,556.10	155,900.46
4010 · Affiliate Dues	4,625.10	5,544.86	3,904.47
4100 · Annual Meeting/Conv - Spring	58,434.00	37,025.00	34,085.50
4110 · Conf Trade Show Booth	0.00	8,805.00	15,071.00
4200 · Workshops/Seminars	48,030.00	67,452.25	48,675.75
4240 · Job Target/Career Board	0.00	0.00	2,959.66
4250 · Newsletter Ads/Subscriptions	1,550.00	0.00	0.00
4260 · Directory/Mailing List Sales	0.00	0.00	0.00
4280 · Sponsorships/Endorsements/Rebat	132.34	12,700.00	2,019.72
4285 · Affiliate Sponsor	4,840.00	4,900.00	7,500.00
4290 · Affinity Programs Income	492.08	0.00	0.00
4310 · OCS OASIS Partnership	0.00	2,725.00	0.00
4370 · Miscellaneous Income	0.00	2,514.69	0.00
4385 · Website Advertising	0.00	0.00	0.00
5000 · Interest & Dividends	2,481.56	57.00	16.00

Total Income

295,937.34 335,279.90 270,132.56

Expense

4390 · State Sales Tax	0.00	0.00	0.00
7000 · Management/Facilities/Staff/Equ	124,999.92	121,999.92	121,999.92
7010 · Service Charge Expense	33.92	24.01	2,402.52
7020 · Staff Travel	407.83	2,168.75	1,177.26
7030 · Staff Expenses	9.30	0.00	0.69
7040 · Staff Ed./Prof. Development	7.22	175.00	499.00
7050 · Additional Services	1,425.00	1,100.00	1,160.00
7060 · Licensure - Additional Services	0.00	10.00	0.00
7100 · Executive Director	51,700.00	52,800.00	54,800.00
7110 · Executive Director Expenses	1,412.33	2,832.39	3,727.20
7130 · Lobbyist/Legislative Consultant	36,000.00	36,000.00	36,000.00
7150 · Lobbyist Expenses	536.40	950.00	1,022.77
7195 · Policy & Advocacy	258.93	1,049.30	226.58
7220 · Health Care Reform	61.20	0.00	0.00
7230 · Insurance	1,570.87	1,686.71	1,646.63
7240 · Office Supplies/Equipment	211.43	454.64	49.10
7250 · Printing/Stationery	2,684.84	2,923.09	3,197.94
7260 · Photocopies	351.55	202.83	0.00
7270 · Telephone	1,037.61	998.05	1,037.48
7290 · Tech. dev/Maint/Website	2,008.71	1,827.38	5,458.85
7295 · Affiniscap	2,500.00	2,500.00	1,250.00
7310 · Postage	819.32	605.19	623.53
7330 · Membership Directory	0.00	0.00	0.00
7340 · Publications/Subscriptions	0.00	0.00	0.00
7360 · Product/Service Development	0.00	175.20	47.58

Home Care Association of Washington Statement of Activities - Income Tax Basis

For the Month Ended April 30, 2017 and 2016

	Jul '10 - Jun 11	Jul '11 - Jun 12	Jul '12 - Jun 13
7370 · NAHC Dues/Other Memberships	1,000.00	1,015.00	375.00
7380 · Newsletters/Publications	216.20	312.85	372.00
7390 · Legislative Bulletins	0.00	19.71	0.00
7400 · Membership Certificates	0.00	0.00	0.00
7405 · Member Services	0.00	0.00	0.00
7410 · Co-sponsoring Education/Seminar	0.00	0.00	490.00
7440 · Public Relations/ Awards	163.91	0.00	130.77
7450 · Committee & Task Force Support			
7455 · Committee & Task Force Speaker	0.00	0.00	0.00
7450 · Committee & Task Force Support - Other	324.15	251.66	1,048.18
Total 7450 · Committee & Task Force Support	324.15	251.66	1,048.18
7470 · Council Support	0.00	284.17	311.65
7490 · Alliance for Healthy Comm.	80.14	134.20	40.24
7520 · Board Meetings Expense	678.16	1,621.89	857.96
7525 · Board/Membership Forums	158.49	19.05	0.00
7530 · President's Travel Expense	43.50	845.15	0.00
7540 · Strategic Planning	156.84	266.04	19.73
7560 · Taxes	1.43	0.00	5.85
7580 · Miscellaneous	1,771.27	2,642.91	333.00
7590 · Donation Expense	0.00	63.63	0.00
7600 · Unallocated Contingency	0.00	0.00	1,200.00
7610 · Staff Bonus/Recognition	0.00	0.00	7.08
7620 · Consulting - HCAW/OAHC Discussi	0.00	0.00	0.00
7630 · Accounts Receivable Write-Off	0.00	0.00	0.00
7700 · Annual Mtg/Convention Spring			
7710 · Speaker	3,050.00	750.00	0.00
7715 Food and Bev			
7720 · Technology	0.00	0.00	0.00
7725 · Hand Outs	0.00	0.00	0.00
7730 · Lodging	0.00	0.00	0.00
7700 · Annual Mtg/Convention Spring - Other	22,633.62	21,112.50	24,103.53
Total 7700 · Annual Mtg/Convention Spring	25,683.62	21,862.50	24,103.53
7900 · Workshops/Seminar Expense			
7910 · Speaker	6,302.00	132.00	5,000.00
7915 · Food and Beverage	0.00	0.00	0.00
7920 · Technology	0.00	0.00	0.00
7925 · Hand Outs	0.00	0.00	0.00
7930 · Lodging	0.00	0.00	0.00
7900 · Workshops/Seminar Expense - Other	29,345.22	51,888.46	16,634.19
Total 7900 · Workshops/Seminar Expense	35,647.22	52,020.46	21,634.19
8000 · Transition Costs	0.00	0.00	0.00
Total Expense	293,961.31	311,841.68	287,256.23
Net Ordinary Income	1,976.03	23,438.22	-17,123.67
Other Income/Expense			
Other Income			

Home Care Association of Washington
Statement of Activities - Income Tax Basis

For the Month Ended April 30, 2017 and 2016

	Jul '10 - Jun 11	Jul '11 - Jun 12	Jul '12 - Jun 13
9000 · Baird Change in Market Value	9,688.82	-2,007.76	6,012.58
9100 · Baird Income and Distributions	0.00	0.00	0.00
Total Other Income	9,688.82	-2,007.76	6,012.58
Other Expense			
8500 · Loss on Investment	0.00	0.00	0.00
Total Other Expense	0.00	0.00	0.00
Net Other Income	9,688.82	-2,007.76	6,012.58
Net Income	11,664.85	21,430.46	-11,111.09

Home Care Association of Washington Statement of Activities - Income Tax Basis

For the Month Ended April 30, 2017 and 2016

Jul '13 - Jun 14 Jul '14 - Jun 15 Jul '15 - Jun 16

Ordinary Income/Expense

Income

150 · HCIN Webinar Income	0.00	0.00	0.00
4000 · Provider Dues	185,119.65	206,430.13	220,552.38
4010 · Affiliate Dues	3,552.45	4,510.73	7,166.83
4100 · Annual Meeting/Conv - Spring	29,740.00	37,570.00	31,930.00
4110 · Conf Trade Show Booth	9,612.00	8,110.00	7,395.00
4200 · Workshops/Seminars	30,665.00	45,477.49	55,535.00
4240 · Job Target/Career Board	50.22	522.40	1,336.35
4250 · Newsletter Ads/Subscriptions	0.00	0.00	0.00
4260 · Directory/Mailing List Sales	1,090.71	0.00	0.00
4280 · Sponsorships/Endorsements/Rebat	0.00	7,942.24	0.00
4285 · Affiliate Sponsor	4,975.34	0.00	0.00
4290 · Affinity Programs Income	0.00	0.00	0.00
4310 · OCS OASIS Partnership	0.00	0.00	4,200.00
4370 · Miscellaneous Income	0.00	0.00	363.35
4385 · Website Advertising	0.00	0.00	0.00
5000 · Interest & Dividends	1,419.28	481.29	135.69

Total Income

266,224.65 311,044.28 328,614.60

Expense

4390 · State Sales Tax	0.00	0.00	0.00
7000 · Management/Facilities/Staff/Equ	97,999.92	105,000.00	105,000.00
7010 · Service Charge Expense	2,177.38	1,993.37	2,620.45
7020 · Staff Travel	221.48	0.00	0.00
7030 · Staff Expenses	131.96	0.00	0.00
7040 · Staff Ed./Prof. Development	29.55	0.00	0.00
7050 · Additional Services	1,220.00	0.00	0.00
7060 · Licensure - Additional Services	10.00	0.00	0.00
7100 · Executive Director	76,800.00	76,800.00	76,800.00
7110 · Executive Director Expenses	3,792.80	4,506.48	3,885.33
7130 · Lobbyist/Legislative Consultant	37,400.00	38,400.00	38,400.00
7150 · Lobbyist Expenses	1,072.17	1,069.45	731.44
7195 · Policy & Advocacy	249.82	0.00	0.00
7220 · Health Care Reform	0.00	0.00	0.00
7230 · Insurance	1,625.04	1,677.39	1,801.48
7240 · Office Supplies/Equipment	81.00	0.00	0.00
7250 · Printing/Stationery	1,113.21	0.00	0.00
7260 · Photocopies	260.53	0.00	0.00
7270 · Telephone	912.03	0.00	0.00
7290 · Tech. dev/Maint/Website	4,528.98	5,630.00	4,475.37
7295 · Affiniscap	0.00	0.00	0.00
7310 · Postage	285.07	1,111.38	0.00
7330 · Membership Directory	0.00	0.00	0.00
7340 · Publications/Subscriptions	0.00	0.00	0.00
7360 · Product/Service Development	0.00	0.00	0.00

Home Care Association of Washington Statement of Activities - Income Tax Basis

For the Month Ended April 30, 2017 and 2016

	Jul '13 - Jun 14	Jul '14 - Jun 15	Jul '15 - Jun 16
7370 · NAHC Dues/Other Memberships	1,250.00	1,250.00	1,350.00
7380 · Newsletters/Publications	396.00	265.00	0.00
7390 · Legislative Bulletins	0.00	0.00	0.00
7400 · Membership Certificates	7.46	0.00	0.00
7405 · Member Services	0.00	0.00	4,680.00
7410 · Co-sponsoring Education/Seminar	0.00	0.00	0.00
7440 · Public Relations/ Awards	511.00	114.96	0.00
7450 · Committee & Task Force Support			
7455 · Committee & Task Force Speaker	1,000.00	0.00	0.00
7450 · Committee & Task Force Support - Other	325.48	0.00	0.00
Total 7450 · Committee & Task Force Support	1,325.48	0.00	0.00
7470 · Council Support	0.00	0.00	0.00
7490 · Alliance for Healthy Comm.	24.64	0.00	0.00
7520 · Board Meetings Expense	629.29	140.80	323.81
7525 · Board/Membership Forums	0.00	0.00	0.00
7530 · President's Travel Expense	0.00	0.00	743.24
7540 · Strategic Planning	0.00	0.00	0.00
7560 · Taxes	0.00	0.00	0.00
7580 · Miscellaneous	154.74	178.85	35.00
7590 · Donation Expense	0.00	0.00	0.00
7600 · Unallocated Contingency	0.00	0.00	0.00
7610 · Staff Bonus/Recognition	0.00	0.00	0.00
7620 · Consulting - HCAW/OAHC Discussi	3,183.00	0.00	3,400.00
7630 · Accounts Receivable Write-Off	0.00	5,400.50	895.00
7700 · Annual Mtg/Convention Spring			
7710 · Speaker	2,500.00	0.00	6,879.34
7715 Food and Bev			
7720 · Technology	0.00	0.00	4,153.19
7725 · Hand Outs	0.00	0.00	2,248.88
7730 · Lodging	0.00	0.00	15,793.59
7700 · Annual Mtg/Convention Spring - Other	19,053.13	25,756.34	0.00
Total 7700 · Annual Mtg/Convention Spring	21,553.13	25,756.34	29,075.00
7900 · Workshops/Seminar Expense			
7910 · Speaker	500.00	10,798.98	20,158.55
7915 · Food and Beverage	0.00	1,184.59	3,012.88
7920 · Technology	0.00	9,125.00	245.00
7925 · Hand Outs	0.00	1,747.41	2,828.22
7930 · Lodging	0.00	0.00	1,477.12
7900 · Workshops/Seminar Expense - Other	21,682.41	299.00	2,631.62
Total 7900 · Workshops/Seminar Expense	22,182.41	23,154.98	30,353.39
8000 · Transition Costs	19.79	0.00	0.00
Total Expense	281,147.88	292,449.50	304,569.51
Net Ordinary Income	-14,923.23	18,594.78	24,045.09
Other Income/Expense			
Other Income			

Home Care Association of Washington
Statement of Activities - Income Tax Basis

For the Month Ended April 30, 2017 and 2016

	Jul '13 - Jun 14	Jul '14 - Jun 15	Jul '15 - Jun 16
9000 · Baird Change in Market Value	5,765.39	-2,337.80	1,930.71
9100 · Baird Income and Distributions	0.00	10,317.22	2,652.89
Total Other Income	5,765.39	7,979.42	4,583.60
Other Expense			
8500 · Loss on Investment	5,492.28	493.34	0.00
Total Other Expense	5,492.28	493.34	0.00
Net Other Income	273.11	7,486.08	4,583.60
Net Income	-14,650.12	26,080.86	28,628.69

Home Care Association of Washington
Statement of Activities - Income Tax Basis

For the Month Ended April 30, 2017 and 2016

Jul 1, '16 - June 16, 17

Ordinary Income/Expense

Income

150 · HCIN Webinar Income	0.00
4000 · Provider Dues	221,383.68
4010 · Affiliate Dues	9,025.72
4100 · Annual Meeting/Conv - Spring	40,063.00
4110 · Conf Trade Show Booth	11,505.00
4200 · Workshops/Seminars	17,168.50
4240 · Job Target/Career Board	1,198.40
4250 · Newsletter Ads/Subscriptions	0.00
4260 · Directory/Mailing List Sales	0.00
4280 · Sponsorships/Endorsements/Rebat	9,500.00
4285 · Affiliate Sponsor	0.00
4290 · Affinity Programs Income	0.00
4310 · OCS OASIS Partnership	0.00
4370 · Miscellaneous Income	0.00
4385 · Website Advertising	0.00
5000 · Interest & Dividends	153.67

Total Income

309,997.97

Expense

4390 · State Sales Tax	0.00
7000 · Management/Facilities/Staff/Equ	105,000.00
7010 · Service Charge Expense	2,839.78
7020 · Staff Travel	836.01
7030 · Staff Expenses	0.00
7040 · Staff Ed./Prof. Development	0.00
7050 · Additional Services	0.00
7060 · Licensure - Additional Services	0.00
7100 · Executive Director	76,800.00
7110 · Executive Director Expenses	2,533.74
7130 · Lobbyist/Legislative Consultant	38,400.00
7150 · Lobbyist Expenses	1,231.92
7195 · Policy & Advocacy	0.00
7220 · Health Care Reform	0.00
7230 · Insurance	1,238.09
7240 · Office Supplies/Equipment	0.00
7250 · Printing/Stationery	0.00
7260 · Photocopies	0.00
7270 · Telephone	0.00
7290 · Tech. dev/Maint/Website	1,327.00
7295 · Affiniscap	0.00
7310 · Postage	0.00
7330 · Membership Directory	0.00
7340 · Publications/Subscriptions	0.00
7360 · Product/Service Development	0.00

Home Care Association of Washington
Statement of Activities - Income Tax Basis

For the Month Ended April 30, 2017 and 2016

Jul 1, '16 - June 16, 17

7370 · NAHC Dues/Other Memberships	500.00
7380 · Newsletters/Publications	0.00
7390 · Legislative Bulletins	0.00
7400 · Membership Certificates	0.00
7405 · Member Services	0.00
7410 · Co-sponsoring Education/Seminar	0.00
7440 · Public Relations/ Awards	0.00
7450 · Committee & Task Force Support	
7455 · Committee & Task Force Speaker	0.00
7450 · Committee & Task Force Support - Other	0.00
Total 7450 · Committee & Task Force Support	0.00
7470 · Council Support	0.00
7490 · Alliance for Healthy Comm.	0.00
7520 · Board Meetings Expense	448.95
7525 · Board/Membership Forums	750.00
7530 · President's Travel Expense	1,866.52
7540 · Strategic Planning	0.00
7560 · Taxes	71.00
7580 · Miscellaneous	10.00
7590 · Donation Expense	0.00
7600 · Unallocated Contingency	0.00
7610 · Staff Bonus/Recognition	0.00
7620 · Consulting - HCAW/OAHC Discussi	0.00
7630 · Accounts Receivable Write-Off	0.00
7700 · Annual Mtg/Convention Spring	
7710 · Speaker	3,329.00
7715 Food and Bev	36,736.88
7720 · Technology	5,400.90
7725 · Hand Outs	2,558.46
7730 · Lodging	2,793.00
7700 · Annual Mtg/Convention Spring - Other	0.00
Total 7700 · Annual Mtg/Convention Spring	50,818.24
7900 · Workshops/Seminar Expense	
7910 · Speaker	11,500.00
7915 · Food and Beverage	107.42
7920 · Technology	4,745.00
7925 · Hand Outs	3,474.81
7930 · Lodging	1,074.76
7900 · Workshops/Seminar Expense - Other	150.00
Total 7900 · Workshops/Seminar Expense	21,051.99
8000 · Transition Costs	0.00
Total Expense	305,723.24
Net Ordinary Income	4,274.73
Other Income/Expense	
Other Income	

Home Care Association of Washington
Statement of Activities - Income Tax Basis

For the Month Ended April 30, 2017 and 2016

Jul 1, '16 - June 16, 17

9000 · Baird Change in Market Value	4,529.75
9100 · Baird Income and Distributions	2,573.26
Total Other Income	7,103.01
Other Expense	
8500 · Loss on Investment	0.00
Total Other Expense	0.00
Net Other Income	7,103.01
Net Income	11,377.74

Home Care Association of Washington

Statement of Activities - Income Tax Basis

For the Month Ended April 30, 2017 and 2016

Estimated 16-17 to Close

Ordinary Income/Expense

Income

150 · HCIN Webinar Income	
4000 · Provider Dues	221,383.68
4010 · Affiliate Dues	9,025.72
4100 · Annual Meeting/Conv - Spring	40,063.00
4110 · Conf Trade Show Booth	11,505.00
4200 · Workshops/Seminars	20,000.00
4240 · Job Target/Career Board	1,198.40
4250 · Newsletter Ads/Subscriptions	0.00
4260 · Directory/Mailing List Sales	0.00
4280 · Sponsorships/Endorsements/Rebat	9,500.00
4285 · Affiliate Sponsor	0.00
4290 · Affinity Programs Income	0.00
4310 · OCS OASIS Partnership	2,000.00
4370 · Miscellaneous Income	0.00
4385 · Website Advertising	0.00
5000 · Interest & Dividends	140.00

Total Income

Expense

4390 · State Sales Tax	0.00
7000 · Management/Facilities/Staff/Equ	105,000.00
7010 · Service Charge Expense	2,839.78
7020 · Staff Travel	836.01
7030 · Staff Expenses	0.00
7040 · Staff Ed./Prof. Development	0.00
7050 · Additional Services	0.00
7060 · Licensure - Additional Services	0.00
7100 · Executive Director	76,800.00
7110 · Executive Director Expenses	2,533.74
7130 · Lobbyist/Legislative Consultant	38,400.00
7150 · Lobbyist Expenses	1,231.92
7195 · Policy & Advocacy	0.00
7220 · Health Care Reform	0.00
7230 · Insurance	1,238.09
7240 · Office Supplies/Equipment	0.00
7250 · Printing/Stationery	0.00
7260 · Photocopies	0.00
7270 · Telephone	0.00
7290 · Tech. dev/Maint/Website	1,327.00
7295 · Affiniscap	0.00
7310 · Postage	0.00
7330 · Membership Directory	0.00
7340 · Publications/Subscriptions	0.00
7360 · Product/Service Development	0.00

Home Care Association of Washington
Statement of Activities - Income Tax Basis

For the Month Ended April 30, 2017 and 2016

Estimated 16-17 to Close

7370 · NAHC Dues/Other Memberships	500.00
7380 · Newsletters/Publications	0.00
7390 · Legislative Bulletins	0.00
7400 · Membership Certificates	0.00
7405 · Member Services	0.00
7410 · Co-sponsoring Education/Seminar	0.00
7440 · Public Relations/ Awards	0.00
7450 · Committee & Task Force Support	0.00
7455 · Committee & Task Force Speaker	0.00
7450 · Committee & Task Force Support - Other	0.00
Total 7450 · Committee & Task Force Support	0.00
7470 · Council Support	0.00
7490 · Alliance for Healthy Comm.	0.00
7520 · Board Meetings Expense	448.95
7525 · Board/Membership Forums	750.00
7530 · President's Travel Expense	1,866.52
7540 · Strategic Planning	0.00
7560 · Taxes	71.00
7580 · Miscellaneous	10.00
7590 · Donation Expense	0.00
7600 · Unallocated Contingency	0.00
7610 · Staff Bonus/Recognition	0.00
7620 · Consulting - HCAW/OAHC Discussi	0.00
7630 · Accounts Receivable Write-Off	0.00
7700 · Annual Mtg/Convention Spring	
7710 · Speaker	3,329.00
7715 Food and Bev	36,736.88
7720 · Technology	5,400.90
7725 · Hand Outs	2,558.46
7730 · Lodging	2,793.00
7700 · Annual Mtg/Convention Spring - Other	
Total 7700 · Annual Mtg/Convention Spring	48,818.24
7900 · Workshops/Seminar Expense	
7910 · Speaker	11,500.00
7915 · Food and Beverage	1,200.00
7920 · Technology	4,745.00
7925 · Hand Outs	3,474.81
7930 · Lodging	1,074.73
7900 · Workshops/Seminar Expense - Other	150.00
Total 7900 · Workshops/Seminar Expense	21,044.54
8000 · Transition Costs	
Total Expense	100,000.00
Net Ordinary Income	8,000.01
Other Income/Expense	
Other Income	

Home Care Association of Washington
Statement of Activities - Income Tax Basis

For the Month Ended April 30, 2017 and 2016

Estimated 16-17 to Close

9000 · Baird Change in Market Value	4,550.00
9100 · Baird Income and Distributions	2,550.00
Total Other Income	
Other Expense	
8500 · Loss on Investment	
Total Other Expense	
Net Other Income	
Net Income	15,100.01

Home Care Association of Washington
Statement of Activities - Income Tax Basis

For the Month Ended April 30, 2017 and 2016

2016-2017 Annual Budget

Ordinary Income/Expense

Income

150 · HCIN Webinar Income	
4000 · Provider Dues	222,000.00
4010 · Affiliate Dues	5,000.00
4100 · Annual Meeting/Conv - Spring	40,000.00
4110 · Conf Trade Show Booth	9,000.00
4200 · Workshops/Seminars	45,000.00
4240 · Job Target/Career Board	500.00
4250 · Newsletter Ads/Subscriptions	0.00
4260 · Directory/Mailing List Sales	0.00
4280 · Sponsorships/Endorsements/Rebat	2,500.00
4285 · Affiliate Sponsor	7,500.00
4290 · Affinity Programs Income	0.00
4310 · OCS OASIS Partnership	3,000.00
4370 · Miscellaneous Income	1,000.00
4385 · Website Advertising	0.00
5000 · Interest & Dividends	0.00

Total Income

Expense

4390 · State Sales Tax	0.00
7000 · Management/Facilities/Staff/Equ	105,000.00
7010 · Service Charge Expense	2,750.00
7020 · Staff Travel	500.00
7030 · Staff Expenses	100.00
7040 · Staff Ed./Prof. Development	0.00
7050 · Additional Services	0.00
7060 · Licensure - Additional Services	0.00
7100 · Executive Director	76,800.00
7110 · Executive Director Expenses	4,500.00
7130 · Lobbyist/Legislative Consultant	38,400.00
7150 · Lobbyist Expenses	1,500.00
7195 · Policy & Advocacy	500.00
7220 · Health Care Reform	0.00
7230 · Insurance	2,000.00
7240 · Office Supplies/Equipment	150.00
7250 · Printing/Stationery	500.00
7260 · Photocopies	300.00
7270 · Telephone	0.00
7290 · Tech. dev/Maint/Website	4,500.00
7295 · Affiniscap	0.00
7310 · Postage	1,000.00
7330 · Membership Directory	0.00
7340 · Publications/Subscriptions	0.00
7360 · Product/Service Development	300.00

Home Care Association of Washington
Statement of Activities - Income Tax Basis

For the Month Ended April 30, 2017 and 2016

2016-2017 Annual Budget

7370 · NAHC Dues/Other Memberships	1,500.00
7380 · Newsletters/Publications	0.00
7390 · Legislative Bulletins	200.00
7400 · Membership Certificates	1,500.00
7405 · Member Services	0.00
7410 · Co-sponsoring Education/Seminar	0.00
7440 · Public Relations/ Awards	1,000.00
7450 · Committee & Task Force Support	0.00
7455 · Committee & Task Force Speaker	2,000.00
7450 · Committee & Task Force Support - Other	2,000.00
Total 7450 · Committee & Task Force Support	
7470 · Council Support	0.00
7490 · Alliance for Healthy Comm.	0.00
7520 · Board Meetings Expense	2,000.00
7525 · Board/Membership Forums	0.00
7530 · President's Travel Expense	1,500.00
7540 · Strategic Planning	3,000.00
7560 · Taxes	0.00
7580 · Miscellaneous	0.00
7590 · Donation Expense	0.00
7600 · Unallocated Contingency	2,000.00
7610 · Staff Bonus/Recognition	0.00
7620 · Consulting - HCAW/OAHC Discussi	4,000.00
7630 · Accounts Receiveable Write-Off	0.00
7700 · Annual Mtg/Convention Spring	
7710 · Speaker	6,000.00
7715 Food and Bev	
7720 · Technology	4,000.00
7725 · Hand Outs	2,000.00
7730 · Lodging	20,000.00
7700 · Annual Mtg/Convention Spring - Other	
Total 7700 · Annual Mtg/Convention Spring	
7900 · Workshops/Seminar Expense	
7910 · Speaker	19,500.00
7915 · Food and Beverage	4,400.00
7920 · Technology	4,100.00
7925 · Hand Outs	2,000.00
7930 · Lodging	3,000.00
7900 · Workshops/Seminar Expense - Other	0.00
Total 7900 · Workshops/Seminar Expense	
8000 · Transition Costs	
Total Expense	
Net Ordinary Income	
Other Income/Expense	
Other Income	

Home Care Association of Washington
Statement of Activities - Income Tax Basis

For the Month Ended April 30, 2017 and 2016

2016-2017 Annual Budget

9000 · Baird Change in Market Value	
9100 · Baird Income and Distributions	
Total Other Income	
Other Expense	
8500 · Loss on Investment	
Total Other Expense	
Net Other Income	
Net Income	

Home Care Association of Washington Statement of Activities - Income Tax Basis

For the Month Ended April 30, 2017 and 2016

Est. 17-18

Ordinary Income/Expense

Income

150 · HCIN Webinar Income

Where is revenue share webinar income listed?

4000 · Provider Dues

Please list those that have not renewed

4010 · Affiliate Dues

Who did not renew of affiliates?

See Google

4100 · Annual Meeting/Conv - Spring

Is this registration income only?

Yes

4110 · Conf Trade Show Booth

4200 · Workshops/Seminars

Does this include June OASIS?

The Estima

4240 · Job Target/Career Board

4250 · Newsletter Ads/Subscriptions

4260 · Directory/Mailing List Sales

4280 · Sponsorships/Endorsements/Rebat

Where is the \$14,000 in sponsorships we gained this ye

4285 · Affiliate Sponsor

Is affiliate sponsor doallars missing?

4290 · Affinity Programs Income

4310 · OCS OASIS Partnership

4370 · Miscellaneous Income

4385 · Website Advertising

5000 · Interest & Dividends

Total Income

Expense

4390 · State Sales Tax

7000 · Management/Facilities/Staff/Equ

7010 · Service Charge Expense

7020 · Staff Travel

7030 · Staff Expenses

7040 · Staff Ed./Prof. Development

7050 · Additional Services

7060 · Licensure - Additional Services

7100 · Executive Director

7110 · Executive Director Expenses

7130 · Lobbyist/Legislative Consultant

7150 · Lobbyist Expenses

7195 · Policy & Advocacy

7220 · Health Care Reform

7230 · Insurance

7240 · Office Supplies/Equipment

7250 · Printing/Stationery

7260 · Photocopies

7270 · Telephone

7290 · Tech. dev/Maint/Website

7295 · Affiniscap

7310 · Postage

7330 · Membership Directory

7340 · Publications/Subscriptions

7360 · Product/Service Development

Home Care Association of Washington Statement of Activities - Income Tax Basis

For the Month Ended April 30, 2017 and 2016

Est. 17-18

7370 · NAHC Dues/Other Memberships	
7380 · Newsletters/Publications	
7390 · Legislative Bulletins	
7400 · Membership Certificates	
7405 · Member Services	
7410 · Co-sponsoring Education/Seminar	
7440 · Public Relations/ Awards	
7450 · Committee & Task Force Support	
7455 · Committee & Task Force Speaker	
7450 · Committee & Task Force Support - Other	
Total 7450 · Committee & Task Force Support	
7470 · Council Support	
7490 · Alliance for Healthy Comm.	
7520 · Board Meetings Expense	
7525 · Board/Membership Forums	
7530 · President's Travel Expense	
7540 · Strategic Planning	
7560 · Taxes	
7580 · Miscellaneous	
7590 · Donation Expense	
7600 · Unallocated Contingency	
7610 · Staff Bonus/Recognition	
7620 · Consulting - HCAW/OAHC Discussi	
7630 · Accounts Receivable Write-Off	
7700 · Annual Mtg/Convention Spring	
7710 · Speaker	This will probably be \$2250.....Matt Jones \$1500 and \$
7715 Food and Bev	
7720 · Technology	
7725 · Hand Outs	
7730 · Lodging	Definitely over budget here.....added bar and networki
7700 · Annual Mtg/Convention Spring - Other	
Total 7700 · Annual Mtg/Convention Spring	
7900 · Workshops/Seminar Expense	
7910 · Speaker	OASIS costs will be \$10000
7915 · Food and Beverage	There will be about 1200 cost for OASIS two day classe
7920 · Technology	Where did we spend \$4025 in technology? Was that in
7925 · Hand Outs	Is this duplicative of 7725? Both Invoic
7930 · Lodging	
7900 · Workshops/Seminar Expense - Other	
Total 7900 · Workshops/Seminar Expense	
8000 · Transition Costs	
Total Expense	
Net Ordinary Income	
Other Income/Expense	
Other Income	

Home Care Association of Washington
Statement of Activities - Income Tax Basis

For the Month Ended April 30, 2017 and 2016

Est. 17-18

9000 · Baird Change in Market Value	<hr/>
9100 · Baird Income and Distributions	<hr/>
Total Other Income	
Other Expense	
8500 · Loss on Investment	<hr/>
Total Other Expense	<hr/>
Net Other Income	<hr/>
Net Income	<hr/> <hr/>

Home Care Association of Washington
Statement of Activities - Income Tax Basis
For the Month Ended April 30, 2017 and 2016

Ordinary Income/Expense

Income

150 · HCIN Webinar Income	
4000 · Provider Dues	See Google Doc
4010 · Affiliate Dues	: Doc
4100 · Annual Meeting/Conv - Spring	
4110 · Conf Trade Show Booth	
4200 · Workshops/Seminars	te Does
4240 · Job Target/Career Board	
4250 · Newsletter Ads/Subscriptions	
4260 · Directory/Mailing List Sales	
4280 · Sponsorships/Endorsements/Rebat	ear?
4285 · Affiliate Sponsor	Fixed
4290 · Affinity Programs Income	
4310 · OCS OASIS Partnership	
4370 · Miscellaneous Income	
4385 · Website Advertising	
5000 · Interest & Dividends	

Total Income

Expense

4390 · State Sales Tax
7000 · Management/Facilities/Staff/Equ
7010 · Service Charge Expense
7020 · Staff Travel
7030 · Staff Expenses
7040 · Staff Ed./Prof. Development
7050 · Additional Services
7060 · Licensure - Additional Services
7100 · Executive Director
7110 · Executive Director Expenses
7130 · Lobbyist/Legislative Consultant
7150 · Lobbyist Expenses
7195 · Policy & Advocacy
7220 · Health Care Reform
7230 · Insurance
7240 · Office Supplies/Equipment
7250 · Printing/Stationery
7260 · Photocopies
7270 · Telephone
7290 · Tech. dev/Maint/Website
7295 · Affiniscap
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Home Care Association of Washington
Statement of Activities - Income Tax Basis
For the Month Ended April 30, 2017 and 2016

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 7925 · Hand Outs
 7930 · Lodging
 7900 · Workshops/Seminar Expense - Other
Total 7900 · Workshops/Seminar Expense
8000 · Transition Costs

Total Expense
Net Ordinary Income
Other Income/Expense
Other Income

All invoices are to Ohio
:es are for the 2016 AMSR

Home Care Association of Washington
Statement of Activities - Income Tax Basis
For the Month Ended April 30, 2017 and 2016

9000 · Baird Change in Market Value

9100 · Baird Income and Distributions

Total Other Income

Other Expense

8500 · Loss on Investment

Total Other Expense

Net Other Income

Net Income

Home Care Association of Washington
Statement of Activities - Income Tax Basis
For the Month Ended April 30, 2017 and 2016

Ordinary Income/Expense

Income

150 · HCIN Webinar Income
4000 · Provider Dues
4010 · Affiliate Dues
4100 · Annual Meeting/Conv - Spring
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4290 · Affinity Programs Income
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5000 · Interest & Dividends

Total Income

Expense

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Home Care Association of Washington
Statement of Activities - Income Tax Basis
For the Month Ended April 30, 2017 and 2016

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 7730 · Lodging
 7700 · Annual Mtg/Convention Spring - Other

Total 7700 · Annual Mtg/Convention Spring

7900 · Workshops/Seminar Expense
 7910 · Speaker
 7915 · Food and Beverage
 7920 · Technology
 7925 · Hand Outs
 7930 · Lodging
 7900 · Workshops/Seminar Expense - Other

Total 7900 · Workshops/Seminar Expense

8000 · Transition Costs

Total Expense

Net Ordinary Income

Other Income/Expense

Other Income

o Council for Home care

Home Care Association of Washington
Statement of Activities - Income Tax Basis
For the Month Ended April 30, 2017 and 2016

9000 · Baird Change in Market Value

9100 · Baird Income and Distributions

Total Other Income

Other Expense

8500 · Loss on Investment

Total Other Expense

Net Other Income

Net Income