

Date: 11/18/2016		Time: 9:00 a.m. – 2 p.m.	Location: on site: Gentiva Kent office	
TIME	TOPIC	DISCUSSION	PLAN OF ACTION	RESPONSIBLE
9:00 a.m.	Call to order Minutes of last mtg Doris/Leslie contracts Financials	Roll call and review agenda for the day.	Review and Approve	Rob Board (Doris and Leslie leave the meeting for this discussion) Mike/Lorissa
10:00 a.m.	Website and FB	How to access board and meeting info How to submit items to FB or interact on Forums	Provide tutorial	Melissa
10:20	Board Scorecard	What do Board members expect of themselves and each other?	Create a scorecard	Rob
11:00	Member resources	How to engage new members in the work and action plans. Who are the new members?	Identify new members to recruit for activities	All
11:30	Action plan	Review...is it still current?		Rob/John
12:00	Break			
12:30	Retreat action plan follow up	What needs to be added, included and expanded on...	Fine tune the action plan and determine how to keep it updated.	Rob
2:00	Adjourn	Next meeting		Rob

November 9, 2016

HCAW November 2016 Legislative Update

Prepared by Leslie Emerick

Legislative Overview

The results of the election on November 8th are in. The national election will have big impacts on healthcare in Washington state. If the Affordable Care Act (ACA) is eliminated that means funding for many of the transitions in care and readmissions projects go away under the Medicaid program and Healthier WA. Also, smaller issues like expanding concurrent care to children. Hundreds of thousands of Washington citizens depend on their health care provided under the ACA. They say that they will repeal and replace, but with what? And how will WA state adapt?

On the state level, it appears that the balance of power will stay the same with Jay Inslee as Governor, the Senate controlled by Republicans and the House controlled by Democrats. That will mean another contentious legislative session to find money to fund education under the McCleary Decision by the Supreme Court...who is still fining them \$100,000 a day.

State Agency Issues

Health Care Authority

Pediatric Concurrent Care Rules Pending

The Health Care Authority has sent out a draft document for our review regarding WAC 182-551-1860. Under Section 2301 of the Affordable Care Act of 2010, which allows terminally ill pediatric patients who have elected the hospice benefit to continue to receive Medicaid and CHIP services “without forgoing any other service to which the child is entitled under Medicaid for treatment of the terminal condition”, including curative and life prolonging treatments. HCA has struck out the work “curative” and we want it back in. The CR 102-Public Hearing was on November 8th at 10 am in Olympia.

Medically Intensive Children and Adults Reimbursement Rates

We met with the Health Care Authority (HCA) to review a draft of the Performance Measures to prove that private duty nursing for Medically Intensive children is saving the state money. Private duty home care agencies provided comment on the draft and we will see what HCA comes up with. It was a great discussion with lots of good feedback about how MICP works with agencies in the real world..

Home Health & Medically Intensive Nursing Report to the Legislature

ESHB 2376 (Operating budget bill) requires a report due to legislature by December 2016 that develops a plan for home health and medically intensive agencies to increase access to care and to reduce readmissions. We have received a draft report to review and they will finalize for the legislature soon. I am speaking with some legislators over the fall legislative days about how to move the proposal forward during the legislative session.

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Hospice Rates Methodology, WAC 182-551-1510, (WSR 16-20-039)

Purpose: The agency is amending WAC 182-551-1510 to add new language that reflects a two percent payment reduction to hospice providers who did not comply with the Medicare Quality Data Reporting Program under 42 U.S.C. Sec.1395f(i)(5)(A)(i).

Department of Health

In-Home Services Rules

DOH hosted a final in-home services rule workshop focusing on Hospice agencies and Hospice Care Centers on October 3rd. I will provide a new draft as soon as DOH In-Home Services Manager John Hilger sends it back out to us for a final look. There was a good discussion on the fee increases and how to equitably charge for the time it takes for a surveyor to work with each program. New home care agencies are the most time consuming so you may see larger fee increases there. More to come!

Home Care Aide Rulemaking

Still in progress. Mainly matching DSHS Rules with DOH home care aide rules. Have not seen a CR 102 to review yet.

NCQAC Fee Increases

There is a fee increased being proposed for RNs and LPNs. Let me know if you want more information and I will send you the proposal. The hearing for the Fee Rules will be held on November 30, 2016 at 1:00 PM at the Department of Health.

NCQAC Nursing Assistants Rules

Nursing Assistants' current practice is largely defined by where they work and what they do and not by their credentials. These rules would clarify their practice and to not limit their practice to specific tasks, but based on what they are trained and competent to do. Additionally, the nursing assistant education rules need to be updated.

Department of Health- Hospice CON

WSHPCO members have expressed concerns regarding changing the average daily census from 35 to 25 in the rule update. The last stakeholder meeting was on October 6th. They are going back to the "drawing board" on some of the issues and we will continue to have stakeholder meetings. It's been a contentious process, but better to get it right than substandard. More to come!

Unintentional Poisoning Workgroup and the Prescription Monitoring Program

Kathy Lofy, MD, State Health Officer did a presentation on the Opioid Epidemic in WA State. The statistics are alarming around the country. This is a "man-made" epidemic. The state is

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working on an Opioid Response Plan to address the issue. I am making sure that hospice usage of opioids access for dying patients is not reduced.

Dementia Collaborative Workgroup

I attended the Dementia Coalition meeting on October 28th in Tukwila. They are developing a plan to implement the state Alzheimer's Plan using existing financial resources. They are aware of palliative care and hospice issues and it's a high priority to include in the implementation plan.

Governor Inslee "Call to Action for the Opioid Epidemic in WA State" October 7th

I attended the Governor's meeting in Seattle to listen to his announcement on the call to action. I monitor to make sure that opioids for palliative care and hospice are not impacted by the reductions needed to reduce addiction in our state.

WA State Senior Lobby Fall Conference

David Buckner presented in Dr. Mimi Pattison's place at the fall conference. There were about 500 attendees including Governor Inslee and a video from Senator Patti Murry on aging issues in Congress. Senator Karen Keiser introduced the topic of end of life care and the work that the Aging and Long Term Care committee is doing around this issue. David did a great job discussing such a serious topic to a large crowd. People were very engaged and interested. There were lots of questions afterwards and he did well following up with good answers!

Update on SSB 6519 Telemedicine Collaborative

The fourth meeting of the Washington State Telemedicine Collaborative will be held on November 10th from 12pm-2pm at Providence Medical Park in Spokane, 16528 East Desmet Ct., Spokane Valley, WA. They will be discussing the term "home" that was added to the telemedicine legislation that was passed in 2016.

Potential Legislation in 2017

DOH RAP Back FBI Fingerprinting Background Checks (NCQAC) Legislation

The Nursing Commission plans to run legislation again in 2017 to try and establish the RAP Back FBI Fingerprinting system within the profession of nursing. This was to assist with an Interstate Compact for Nursing. DOH is trying to expand RAP Back to "secretary professions" at DOH as well. This will be legislation in 2017.

Prescription Monitoring Program (PMP) Legislation

DOH has a [Prescription Monitoring Program](#) whose purpose is to improve patient care and stop prescription drug misuse by collecting all the records for Schedule II, III, IV and V drugs. They will be running legislation to expand access to the program to federally funded health care facilities, tribes, local health officers and emergency departments (ED). It would allow EDs to inform prescribers that one of their patients had experienced a non-fatal overdose. The PMP does not currently inform a prescriber that a patient of theirs has died of an overdose and is not in the bill.

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POLST Registry Legislation

The POLST Task Force has been working with the Bree Collaborative, the medical association and the hospital association to develop a proposal for a registry to make advance planning and POLST documents available in the time of need—through the internet, electronic medical records, and in the field for first responders. They believe this approach is more affordable and easier to implement than the Dept. of Licensing-based proposal the Legislature considered last year. They have drafted a letter asking the Office of Financial Management to include \$1 million in the Governor’s budget for 2017.

Medicine Return Legislation

Representative Strom Pederson is going to be sponsoring legislation on a statewide Medicine Return program for unused medications. The legislature has heard this bill in the past, but pharmaceutical companies killed it. With the Opioid Epidemic in WA state, there seems to be a backlash against pharmaceutical companies. Perhaps it will gain passage this time!

In-Home Services Day on February 21, 2017

Why an In-Home Services Day? All in-home care agencies are licensed and regulated under the DOH In-Home Services laws. In the real world, private pay home care, home health and hospice work together coordinating care in a patient’s home. On our In-Home Services Day, we team up with the WA Home Care Association and the WA State Hospice and Palliative Care Organization to tell our story to legislators about serving clients and patients in the home.

It’s a great time to get to know others in your industry and enjoy the camaraderie of working together to support care in the home. Legislators appreciate your having collaborative meetings instead of three meetings for three associations. We often have similar issues related to bills under consideration in the legislature.

By late February we should have a pretty good idea what bills have been introduced and which ones we support or do not support. We will create a Legislative Agenda with talking points that we all support to hand to legislators. I provide an orientation between 7:30-8:30 am where we will all meet in the Washington Room in the Prichard Building on the Capital Campus. There will be more detailed information provided as we get closer to the event so consider this your “save the date” communication.

I will be asking you early in the legislative session to call your local legislators and set up a meeting on that day. If you do not know who your local legislators are go to:

<http://app.leg.wa.gov/DistrictFinder/> and enter your home address. Session starts on January 9th, 2017.



HCAW 2017 Legislative Agenda

Budget Proviso

During the 2016 legislative session, the ESHB 2376 (ESSB 6246) included a Budget Proviso that was introduced in the Senate and was included in the final budget bill. A plan will be submitted to the legislature from the Health Care Authority in December 2016. We will need legislative approval to instruct the department to implement the plan. This is an important step in documenting the savings that can be accrued to the state by preventing hospital readmissions reducing hospital length of stay and overall hospital readmissions.

13(ss) Within amounts appropriated within this section, the health care authority is directed to increase reimbursement rates for licensed practical nurses and registered nurses providing skilled nursing services in a home setting by \$10.00 per hour. This increase shall be offset by decreases in inpatient hospitalization. The authority is directed to work in collaboration with the home health association and the Washington state hospital association to develop a plan to show how improved access to home health nursing reduces potentially preventable readmissions, increases access to care, reduces hospital length of stay, and prevents overall hospital admissions for clients receiving private-duty nursing, medically intensive care, or home health benefits. The authority shall submit a report to the governor and appropriate committees of the legislature by December 15, 2016, with details of this plan.

POLST Registry Legislation

The POLST Task Force has been working with the Bree Collaborative, the medical association and the hospital association to develop a proposal for a registry to make advance-planning and POLST documents available in the time of need—through the internet, electronic medical records, and in the field for first responders. They believe this approach is more affordable and easier to implement than the Dept. of Licensing-based proposal the Legislature considered last year. They have drafted a letter asking the Office of Financial Management to include \$1 million in the Governor's budget for 2017.

Medicine Return Legislation

HCAW supports a statewide Medicine Return program for unused medications. With the Opioid Epidemic in WA state, it is imperative that unused medications are disposed of properly in the home health and hospice setting.

For more information contact Leslie Emerick at 360-280-6142 or lesemerick@lkemerick.com.

Date: 10/14/2016		Time: 9:30 a.m. – 11:00 a.m.	Location: conf call	
TIME	TOPIC	DISCUSSION	PLAN OF ACTION	RESPONSIBLE
9:30 a.m.	Call to order and approval of minutes	<p>Roll call and announcements: Larissa, Sam, Rob, Linda, Donna, Carolyn, Gretchen, Greg, Doris, Mike, Melissa, John, Kyle, Leslie, Kim</p> <p>PI Committee leadership: Mark Lehner. First meeting later this month. Tuesday October 25th, 1:00 PM Mark is an Occupational Therapist with great leadership experience, 24 years in Home Health with three different agencies.</p> <p>Rob/Brent discussion with WSHPCO leadership. Both attended the Hospice and Palliative Care conference. Great learning opportunity. Brent and Rob attempting to set up lunch with Executive Director and Board President but will set up conference call to talk about how the two organizations might work together along with the Washington Home Care Assn. Early discussions were positive and more dialogue to come.</p> <p>Contact/discussion with leader from Idaho home care association. Talked about potential collaboration with them, specifically an eastern Washington meeting in the fall of 2017. Early discussion so no specific focus at this time.</p> <p>Doris met with a rep of Rural Healthcare responsible for grants, Bonnie. Doris has written grant to assist our rural home health members for Oasis and Annual Conference. Potentially up to \$10,000. Response back saying not certain if it will be this year or in next year's granting cycle. Pat Justice is the Director of Rural Health for the Department of Health.</p> <p>Review by John McDonagh on renewal process and webinar incentive. Recording of "Home Health Bundling" by Barbara Citarella as the webinar incentive would be received by each member that renewed by renewal due date. Renewals due to be sent out the week of October 16.</p>	<p>Doris- send notice to PI Committee of monthly meetings</p>	Rob and Doris

		<p>Melissa updated on the utilization of the website with over 400 plus users and 2000 page views in just the last 30 days.</p> <p>Concern raised regarding the bounce rate showing at 51% and it should be in the 5% range. (Bounce rate is those who visit the site and leave the first page they land on rather than navigating the site). Melissa to research to see what can be done.</p> <p>How are we marketing the Forums? Very few people posting and no one commenting. Consider putting a mention in the renewal letter; consider how to bring more attention to it. Specifically, how do we reach clinicians? Website is open to all staff at the Providers. Push in next newsletter to get everyone on the site.</p> <p>Short discussion on the opportunity to post to the HCAW Facebook page and or tag HCAW in posts to the individual provider sites.</p>		
9:40 a.m.	Review minutes of last meeting	<p>Review and approval of minutes of last meeting</p> <p>Moved by Greg and seconded by Kim to approve minutes from September.</p> <p>Approved Unanimously.</p>		
9:45	Treasurer's report	<p>Financials for August</p> <p>Cash position is still positive. Sept report has been completed but not posted yet.</p> <p>Entering the portion of the year where expenses are lower. Expenses running "true to form" with the total almost the same as last year.</p> <p>Through August up \$1800 over all compared to a loss last year at the same time of \$5000.</p> <p>Discussion about the need to fund the PAC. Consider a note on the invoice to donate to the PAC. Would end up being personal donation since many are working for nonprofit agencies.</p> <p>Moved by Carolyn and seconded by Gretchen to accept August financials. Passed unanimously.</p>		Mike /Larissa
9:50	Leg report	<p>Leslie's report is on the website.</p> <p>Doris reported briefly on the discussions regarding Face to face rules in the works.</p> <p>In Home Services Rule making is closing in on the end of comment period.</p>		Leslie

		In Home Services Day in Olympia is Tuesday Feb 21, 7 AM to 1:00 PM		
10:05	Education Report	<ul style="list-style-type: none"> • Conference progress: Seattle Airport Doubletree April 25-27, Preconference theme concept: Innovation. • Suicide prevention class, October 27 at Wesley Homes. <p>Other.....</p> <ul style="list-style-type: none"> • Rachel's "Transition to Practice" webinar on 11/9 • WCEI agreement: \$500 member discount for on site or online wound specialist training. 	<p>Board to push RFP's and Sponsorship/vendor apps</p> <p>Board to promote final registrations!</p>	<p>Brian Greenlee</p> <p>Doris</p>
10:30	Lobbyist and ED agreements due	<p>Leslie's renews every 2 years; Doris reviewed and renewed annually.</p> <p>Proposed to review at the November meeting which will be in person and without Either in the room.</p>	Board approval	Rob
10:45	Retreat follow up	<p>Review retreat priorities and action plan</p> <p>Greg added his name to the Outreach efforts having had a number of conversations in SW Washington on reimbursement.</p> <p>Greg also gave an example of working with his largest customer to get them to pay the commercial rate for Medicaid patients. Suggested that if we could get data on re-admission rate and cost savings due to keeping their patients out of the hospital.</p> <p>Another suggestion that it would be better to use the specific provider's info rather than the information for a situation from another provider in a different region.</p>		Rob
11:00	Adjourn	<p>Next meeting: Friday November 11, 9:00 AM at a location in the Seattle area to be determined.</p>		Rob

9/23/16

HCAW Lobbying Consultant Agreement 2016-2018

The following agreement is between Leslie K. Emerick LLC, an independent contractor, hereinafter referred to as "Consultant," and the Home Care Association of Washington, hereinafter referred to as "HCAW." For the term December 1, 2016, through November 30, 2018, Consultant agrees to advise and advocate for HCAW before the Washington State Legislature, such state agencies as appropriate, and other duties as mutually agreed upon.

In consideration of Consultant performing this work, HCAW agrees to pay Consultant \$3,200.00 a month, due on the first of each month. This sum includes related expenses, such as mileage, phone, fax, e-mail, but does not include travel outside the King-Pierce-Snohomish-Thurston corridor. Any approved expenses incurred on behalf of HCAW will be submitted on a monthly basis, and will be payable within ten (10) days of receipt.

While this contract does not establish a set number of hours to be worked on behalf of HCAW, both parties acknowledge that there are limitations under the retainer amount. In addition, both parties acknowledge and expect that there will be fluctuations in the amount of time spent each month on behalf of HCAW, with more time being spent during the legislative session months. Should either party believe that the compensation is not appropriate for the amount of work performed, that party may bring the matter forward for discussion and development of a mutually agreed-upon solution.

Consultant reports to the HCAW Executive Director. Consultant warrants that she has no conflicts of interest. Should a conflict or potential conflict arise during the term of the contract, consultant shall inform HCAW and an effort will be made to resolve the conflict to mutual benefit.

The terms of this agreement may be amended in writing by mutual consent. This agreement may be terminated by either party upon 30 days written notice to the other party.

Consultant acknowledges that she is an independent contractor and is solely responsible for payment of any related taxes, such as B&O and social security. This agreement shall be governed by the laws of the State of Washington.

Leslie K. Emerick, Consultant
Date: _____

Doris Visaya, Executive Director
Date: _____

Consulting Agreement 2015-2016

This agreement is effective December 1, 2016, by and between the Home Care Association of Washington of P.O. Box 65009 Vancouver, WA 98665 and Visaya Sales and Rentals, LLC, a limited liability corporation, which includes Visaya Consulting of 15927 SE 46th PL, Bellevue, WA 98006.

The party who is contracting to receive services shall be referred to as "HCAW" and the party who will be providing the services shall be referred to as "Consultant" in this agreement.

Consultant has a background in home health care administration and is willing to provide services to HCAW based on this background. Consultant will provide services under the terms of this agreement.

Therefore, the parties agree as follows:

1. DESCRIPTION OF SERVICES. Beginning December 1, 2016, Consultant will serve as Executive Director for HCAW to provide the following services, (collectively the "services"):

- (1) liaison and advocacy in developing and promoting HCAW's presence and visibility in the health care community,
- (2) works with the Board of Directors to create and execute the strategic plan which results in achieving the organization's vision and mission,
- (3) develops state and national strategic relationships that promote positive regulatory environment for members, link members to emerging healthcare planning efforts and support effective evolution of the industry,
- (4) liaison with association management company and board to ensure deliverables are met,
- (5) explores partnership opportunities to increase strength of the association and broader healthcare industry visibility for members,
- (6) positions the organization to attract, recruit and retain membership,
- (7) oversees development of materials by the management company outlining membership benefits and features to be used with member recruitment,
- (8) operates HCAW through partnership with the management company to achieve favorable financial outcomes, ensuring operational efficiency and effectiveness,
- (9) serves as industry expert through own knowledge base and/or provides linkages to industry experts and resources,
- (10) identifies opportunities to qualify for innovation grants for members on behalf of HCAW and to represent HCAW in the healthcare community,
- (11) considers health care reform initiatives and movement in strategic planning and implementation,
- (12) oversees planning and execution of conferences and educational meetings'
- (13) plans and coordinates meetings of the Board of Directors, including agenda, reports, minutes and meeting follow-up

2. PERFORMANCE OF SERVICES. This contract does not establish a set number of hours of work that will be undertaken on behalf of HCAW, both parties acknowledge and understand that there are limitations based on the monthly retainer amount. In addition, both parties acknowledge and expect that there will be fluctuations in the amount of time spent each month on behalf of HCAW. Should either party believe that the compensation is not appropriate for the amount of work performed, that party shall bring the matter forward for discussion, and development of a mutually agreed upon solution.

3. PAYMENT. HCAW will pay a monthly retainer to Consultant of \$6,400.00 for services provided by Consultant. This amount shall be payable on the 1st day of each month for the then current month.

4. EXPENSES. Consultant shall be entitled to reimbursement from HCAW for the following reasonable and appropriate out-of-pocket expenses:

- Travel and expenses at current IRS rates
- Meals and lodging as required
- Postage
- Copying
- Long distance telephone charges
- Conferences and workshops, as needed and approved

A statement of expenses, with appropriate documentation, will be submitted at the end of each month. Reimbursement shall be payable within the month of submission.

5. SUPPORT SERVICES. HCAW will not provide support services, including office space and secretarial services, for the benefit of Consultant.

6. NEW PROJECT APPROVAL. Consultant and HCAW recognize that Consultant's services will include working on various projects for HCAW. Consultant shall obtain approval of HCAW prior to the commencement of a new project.

7. TERMINATION. Either party upon 30 days written notice to the other party may terminate this agreement. This agreement will end November 31, 2016.

8. RELATIONSHIP OF THE PARTIES. The parties understand that Consultant is an independent contractor with respect to HCAW, and not an employee of HCAW. HCAW will not provide fringe benefits, including health insurance, paid vacation, or any other employee benefits for the benefit of Consultant.

9. CONFLICT OF INTEREST. Consultant is not aware of any undisclosed conflicts of interest at this time. Should conflicts of interest occur, HCAW will be immediately notified by Consultant.

10. NOTICES. All notices required or permitted under the agreement shall be in writing and shall be deemed delivered when delivered in person or deposited in the United States mail, postage prepaid, and addressed as follows:

The Home Care Association of Washington
Board President
P.O. Box 65009
Vancouver, WA 98665

Visaya Sales & Rentals, LLC/Visaya Consulting
15927 SE 46th PL
Bellevue, W A 98006

Such addresses may be changed from time to time by either party by providing written notice to the other in the manner set forth above.

11. ENTIRE AGREEMENT. This agreement contains the entire agreement of the parties and there are no other promises or conditions in any other agreement whether oral or written. This agreement supersedes any prior written oral agreements between the parties.

12. AMENDMENT. These agreements may be modified or amended if the amendment is made in writing and is signed by both parties.

13. SEVERABILITY. If any provisions of the agreements shall be held to be invalid or unenforceable for any reason, the remaining provisions shall continue to be valid and enforceable. If a court finds that any provision of the agreement is invalid or unenforceable, but that by limiting such provisions it would become invalid and enforceable, then such provision shall be deemed to be written, construed, and enforced as so limited.

14. WAIVER OF CONTRACTUAL RIGHT. The failure of either party to enforce any provision of this Agreement shall not be construed as a waiver or limitation of the party's right to subsequently enforce and compel strict compliance with every other provision of this Agreement.

15. APPLICABLE LAW. This Agreement shall be governed by the laws of the State of Washington.

Agreed this ____ day of _____ 2016

Doris Visaya, Owner
Visaya Sales & Rentals, LLC/Visaya Consulting

Robert Krause, President
Home Care Association of Washington

John McDonagh, BWP Management
Management Services for HCAW

Provider

Contact Name	Phone	First Name	Last Name	Email
A Helping Hand Homecare				
Alliance Nursing	(425) 483-3303	Cyndie	Geddes	cyndie@alliancenursing.com
Ashley House	360-239-5528	Michael	Pugsley	mike@ashleyhousekids.com
Assured Home Health, Hospice & Home Care/LHC Group				
Federal Way		Donna	Zahnow	donna.zahnow@lhcgrou.com
Marysville		Tina	Ackerson	tina.ackerson@lhcgrou.com
Spokane/Chewelah		Lisa	Chelle Smith	chelle.smith@lhcgrou.com
Centralia		Jo Anna	McGeoghegan	joanna.mcgeoghegan@lhcgrou.com
Olympia/Aberdeen		Heather	Zuchowski	heather.zuchowski@lhcgrou.com
Longview		Audrea	Tompkins	audrea.tompkins@lhcgrou.com
Moses Lake		Bryce	Cox	bryce.cox@lhcgrou.com
ALternative Nursing Services, Inc.	208.746.3050	Branden	Beier	beierb@ansidaho.com
Avail Home Health, Inc.	(509) 966-8000 or	Sheri	Smith	ann@availhome.com
Brookdale Home Health Seattle	206.417.7700	Stacy	Lewis	slewis19@brookdale.com; Jessica Brow
Careage Home Health	(425) 519-1265	Hamidah	Virani	hvirani@careagehealth.com
CareForce	(425) 712-1999	Sam	Miller	sammiller@careforce.com
Confluence Health for Central Washington Hos	(509) 665-6049	Dixie	Randall	dixie.randall@cwhs.com
Community Home Health & Hospice	(360) 425-8510	Cari	Clizbe	cari.clizbe@chhh.org
Duck Pond Group II	(206) 261-3494	Kathleen	Stocks	duckpondgroup@comcast.net
Miraluna Su	(206) 510-8902	Miraluna	Su	ms.miraluna@gmail.com
Evergreen Homecare Services	(425) 899-3300	Brent	Korte	bmkorte@evergreenhealthcare.org
First Choice In-Home Care, Inc	425.747.5000	Jim	Lord	jlord@fcihc.com; Edward R. Alhart-train
Frontier Home Health & Hospice	(509) 422-8621	Gloria	Lay	glay@frontierhhh.com
Gentiva Health Services				
Kent	(253) 442-4178	Tammi	Reeser	tammi.reeser@gentiva.com
Bremerton		Melissa	Nickel	melissa.nickel@gentiva.com
Seattle		Genny	Monahan	Genevieve.Monahan@Gentiva.Com
Bellevue		Denise	Pascal	denise.pascal@gentiva.com
Puyallup		Elena	Hartz	elena.hartz@gentiva.com

Group Health Cooperative	(206) 326-4548	Carol	Wilson	wilson.c@ghc.org
Harbors Home Health and Hospice	(360) 532-5454	Carolyn	Duckworth	carolynd@myhxxx.org
Harvard Partners	425-822-6979	Stefan	Danilov	sdanilov@harvardpartners.org
Healthy Options	(509) 663-9585	Jackie	Weber	jweber@colonialcg.com
Highline Home Health & Hospice	(206) 439-9095	Carolyn	Bonner	cbonner@highlinemedical.org
Island Hospital Home Health	360-299-1302	Flora (Penny)	Snarrenberg	psnarrenberg@islandhospital.org
Jefferson Healthcare Home Health & Hospice	(360) 385-0610	Deborah	Kaldahl	dkaldahl@jeffersonhealthcare.org
Kaiser Permanente Continuing Care Services H	(503) 499-5200	Anne	Mooney	anne.m.mooney@kp.org
Klickitat Valley Health Home Health & Hospice	(509) 773-0380	LeAnn	Paredes	lparedes@kvhealth.net
Kline Galland Home Health	(206) 805-1930	Pam	Swanborn	pams@klinegalland.org
Lifecare/LHC Group	(606) 676-6031	Gail	Roberts	cheryl.chelette@lhcgrou.com
Martha & Mary At Home	(360) 394-3290	Meredythe	Behal	mbehal@marthaandmary.org
Maxim Healthcare Services	(253) 671-9909	Kyle	Long	kylong@maxhealth.com
Memorial Home Care Services	(509) 574-3600	Carolyn	Neiswender	amberhahnkeen@yvmh.org
Mountainview Home Health, LLC	(509) 576-0800	Elizabeth	Pesek	epesek@mountainviewhh.org
MultiCare Good Samaritan Home Health & Ho	(253) 301-6400	Peg	Isenhower	Margaret.Isenhower@multicare.org
Olympic Home Health	(360)417-7315	Stephanie	McDonald-Sch	smcdonaldsch@olympicmedical.org
PeaceHealth Southwest Washington Medical C	(360) 759-1500	Kimberly	Malen	kmalen@peacehealth.org
Providence Home Services	(425) 525-6800	Brenda	Kressler	brenda.kressler@providence.org
Providence Hospice & Home Care of Snohomis	(425) 261-4800	Nancy	Rickerson Noh	nancy.rickerson@providence.org
Providence SoundHomeCare and Hospice	(360) 459-8311	Marjorie	Parker	marjorie.parker@providence.org
Providence St. Mary Home Health	(509) 522-5710	Dawn	Adams	dawn.adams@providence.org
Providence VNA Home Health	(509) 534-4300	Debra	Rappuchi	debbie.rappuchi@providence.org
PSA Health Care	360.651.0520	Jodi	Condyles	Jodicon@yahoo.com
Sea Mar Community Health Center	206-764-4717	Sandra	Miles	sandramiles@seamarchc.org
S & S Health Care	509.533.0005	Marcy	Brinkley	mbrinkley@sandshealthcare.com
Sunshine Home Health Care, LLC	(509) 321-9050	Gretchen	Anderson	Gretchen@shhc-llc.com
Visiting Health Services	(541) 296-7280	Katherine	Kahler	kathyk@mcmc.net
Wesley Homes at Home, LLC	(206) 870-1128	Melinda	Moore	mmoore@wesleyhomes.org
Wilderness Shores Nursing, LLC	206.931.5284	Shirley	McMonagle	wilderness.shores@yahoo.com
Yakima Regional Home Health & Hospice	(509) 575-5093	LaDonna	Chambard	ladonna.chambard@hma.com

Affiliate Organization

Contact Name	Phone	First Name	Last Name	Email
Margaret Shepherd, President	(206) 285-2328	Margaret	Shepherd	margaret@margaretshepherdassociates.com
ECS Billing & Consulting - Kit Shellhouse	419-448-5332	Kit	Shellhouse	kshellhouse@ecsbillingnorth.com
Gentiva Health Services - Vancouver, WA	360-253-7746	Deborah	Bernal	deborah.bernal@gentiva.com

Affiliate Sponsor

Contact Name	Phone	First Name	Last Name	Email
McKesson - Amy Adams	(800) 328-8111 x21	Amy	Adams	amy.adams@mckesson.com
Shield Healthcare	(661) 294-4200 x31	Loraine	Meneses	lmeneses@shieldhealthcare.com
Washington Dental Foundation - Karen Lewis		Karen	Lewis	klewis@deltadentalwa.com
VisitCall, Ambersand International Inc - Ilya Vetrov		Ilya	Vetrov	ivv@ampersand-intl.com

Individual

Contact Name	Phone	First Name	Last Name	Email
Linda Raymer	253 797 5314	Linda	Raymer	raymer.l@ghc.org
Fran Sisson	360 461-9306	Fran	Sisson	frans2580@gmail.com

Individual Affiliate

Contact Name	Phone	First Name	Last Name	Email
Nancy James-Breakthrough Resources, Inc	(206) 295-7532	Nancy	James	nancytjames@comcast.net
Donna Goodwin- Donna Goodwin Consulting	(509) 238-6917	Donna	Goodwin	goodwndr@aol.com
Pat O'Maley Lanphear- POL Consulting	(425) 299-1353	Pat	O'Maley-Lanphear	pomaleyconsulting@gmail.com
Terri Wallin- Wallin Enterprises	(425) 922-8397	Terri	Wallin	terri@wallinenterprises.com
Craig Yuen- Ro Health	425.417.1052	Craig	Yuen	cyuen@rohealth.com
Elizabeth Crisostomo- One-On-One Home Care	425.967.7286	Elizabeth	Crisostomo	efcrisostomo@gmail.com
Judy Keyt - CHI Franciscan Health at Home	253.534.7612	Judy	Keyt	judy.keyt@chs.trihealth.com

nlow <jbrownlow@brookdale.com>

er <ealhart@fcihc.com>

HCAW Provider Member Prospect List

November 16, 2016

Provider Prospects	Medicare Home Health Certified	Medicare Hospice Certified
Adventist Health Home Care Services		
Alpha Nursing and Services	Yes	
Catholic Health Initiatives		
Circle of Life Caregiver Cooperative		
Elite Home Health and Hospice		
Franciscan Hospice		Yes
Gentiva Health Services, Liberty Lake	Yes	
Gentiva Health Services, Spokane	Yes	
Gentiva Health Services, Vancouver	Yes	(Member o
Hannah's Home Care Agency		
Harrison Home Health	Yes	
Heart of Hospice LLC		Yes
Home Care and Hospice Southwest		
Home Health Care of Whidbey General Hospital	Yes	
Horizon Hospice		Yes
Hospice of Kitsap County		Yes
Hospice of Spokane		Yes
Hospice of the Northwest		Yes
Intrepid USA Healthcare Services	Yes	
Kittitas Valley Home Health and Hospice	Yes	Yes
Lake Chelan Community Hospital Home Health		
Lower Valley Hospice		Yes
Pediatric Home Care, Inc	Yes	
Providence Home Health, Portland	Yes	
Providence Home Medical Equipment, Portland	Yes	
Providence Hospice		Yes
Providence Hospice of Seattle		Yes
Providence Infusion and Pharmacy Services, Spokane	Yes	
Puget Sound Home Health	Yes	
Rockwood Home Health	Yes	
Signature Home Health	Yes	
St Joseph Regional Medical Center Home Respiratory Care	Yes	
Touchmark on South Hill Home Health and Home Care	Yes	
Tri-Cities Chaplaincy		Yes
Tri-Cities Home Health	Yes	
TRIOS Home Health Care	Yes	
Walla Walla Community Hospice		Yes

Whatcom Hospice

Yes

27 Yes

13 Yes

Blanks in either Medicare Certified column indicates no information on the State report

2016 HCAW Board Retreat Action Item Tracking

HCAW Pillars

Action Item		Who is Assigned	Action Taken	Next Report Due
Education				
1	Continue to provide OASIS training each year	Doris	Scheduled with OA for June 2017: site TBD	
			Board members to promote within their own agencies and to medicare certified "adoptees."	
2	Advance "Healthcare @ Home" as a way of delivering Care Coordination	Doris/Rob	Board to have a meeting devoted to determining how to promote this concept as a Board and what that means for our association. How can we embrace "home care" that is outside the current licensure laws, but	
			Broaden the concept and scope of Healthcare at home through presentations at the annual conference	
			Discuss with members at the annual meeting, during Board outreach to adoptees, during the networking session at the Preconference?	

		a. Consider forums that would include both Medicare Certified as well as Private Duty providers			How/where to have this Forum: who should be invited and included? EMT's, Home Doctor, other?		
		b. Make certain this discussion includes Patient Satisfaction monitoring			Board to further define/clarify		
	3	Provide Mandated Mental Health/Suicide Prevention training		Doris	Scheduled for October 27		completed 10/27
	4	Provide VBP phase II education		Doris	Coordination with NAHC: tentatively planned for first quarter of next year.		

Community							
		Action Item		Who is Assigned		Action Taken	Report Due
	1	Building Value for all Home (Health) based services (for members and non-members alike)		Rob/Doris		Use next on site meeting: Board to define "value" to members. How to demonstrate and convey.	
		> Use building value as a Strategy to Build Membership		John		Incorporate messaging into renewal process	
						Each Board member to write a testimonial statement about the value	
						Each Board member to "adopt" one new member and one prospective member. Adoption includes monthly	
		> Move away from the strategy of building membership to generate money for the association				Incorporate messaging into renewal process	
	2	Determine how HCAW defines Community		TBD		At on site Board meeting? Does it include all members, potential members and current and potential external partners, supporters and benefactors? How do we interact with different "communities" and what is our priority?	
		> Be inclusive of Independent providers – individuals					

	3	Consider a joint meeting or co-incident Annual Meeting with Washington Home Care Association and the Washington Hospice and Palliative Care Association.		Doris/Brian/Rob			
		> Look to 2018 or 2019 as the projected date so the appropriate planning can take place.			Plan a meeting before the first of the year		

Advocacy							
		Action Item	Who is Assigned		Action Taken		Next Report Due
	1	Focus on increasing the participation of Providers in the legislative advocacy efforts	Leslie				
	2	1. Medicaid Access issues such as Total Reimbursement; Reporting to the Legislature & Face to Face	Leslie/Doris				
	3	In Home Service Rule-making – advocacy	Leslie/Doris/Donna				
	4	Participate in Policy Committee efforts and respond to proposed legislation that affects members	Donna				